



City Council Report

Date: May 16, 2022
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Two-Year Term Contract with Three Years of Renewal Options for Night Vision Equipment for the Mesa Police Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Police Department and Purchasing recommend awarding the contract to the lowest, responsive, and responsible bidder, Proforce Marketing, Inc. dba Proforce Law Enforcement at \$88,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

The Police Department's SWAT Team has been working to increase the Team's ability to effectively operate during low light and no light missions. Historically, nearly 40% of all operations are conducted during low light or no light hours. Night vision equipment is utilized to operate in low light or no light environments.

Currently, the team is equipped with night vision goggles which allow them to operate in a dark environment. However, SWAT officers utilizing night vision goggles need the ability to illuminate shadowed areas or subjects encountered during a search. The type of light used in conjunction with night vision equipment is infrared light. The infrared light is visible to the officer through their goggles, but completely undetectable to a subject in the dark. The light is provided through the use of infrared illuminators.

The infrared illuminators play an important role in the safety of the officers and individuals encountered during a search. The illuminators used in conjunction with night vision goggles allow the officers to locate and identify individuals without detection. The ability to operate in low light or no light provides officers with a tactical advantage allowing for pre-planned contacts and the avoidance of conflict. The avoidance of conflict and de-escalation tactics play key roles in the peaceful resolution of these incidents. To fill the capability gap, the department is requesting the purchase of infrared illuminators, Next Generation Aiming Laser (NGAL) systems, to be used in conjunction with the currently owned night vision goggles.

Purchase Information

Action: Award
 Procurement Type: Request for Bids
 Contract Number: 2022152
 Local Consideration: Did not result in a Mesa business being recommended for award of all or part of this award
 Protests Received: None
 Initial Contract Term: Two Years
 Possible Renewals: Up to a maximum of three years subject to Administrative review and approval
 Funding Source: Initial purchase of 20 units will be purchased using Restricted Funds (Officer Safety Equipment). Additional purchases may be made as funding is identified.

February 7, 2022 Bid Responses

Proforce Marketing, Inc. dba, Proforce Law Enforcement Prescott, AZ	\$53,279.80 (Recommended)
Botach Inc. dba, Botach Tactical Las Vegas, NV	\$57,000.00
Mile High Shooting Accessories, LLC Frederick, CO	\$57,140.00
Emerging Tactical Solutions, LLC Mesa, AZ	\$59,600.00 \$58,408.00*
Lawmen's and Shooters' Supply, Inc. Titusville, FL	\$59,325.00
TNVC Redlands, CA	\$65,040.00

*For evaluation, Mesa TPT deduction applied