



# City Council Report

**Date:** January 24, 2022  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Three-Year Term Contract and Two Years of Renewal Options for Streetlight Maintenance, Installations, Removals and Rusted Pole Replacements for the Transportation Department **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders: CS Construction, Inc. and Northstar Communications, Inc. (a Mesa Business) at \$3,860,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

The City maintains over 41,000 streetlights. The use of Contractors is needed to supplement City crews replacing damaged or rusted streetlight poles, foundations, fixtures, and cabinets. Contractors will also be used for the installation of new streetlights along with performing various maintenance activities.

The City replaces a large number of streetlights. As staff identifies rusted streetlight poles, they rely on contracted services to remove and replace the pole to mitigate the hazard of a pole falling down. This contract is also the primary means to replace poles knocked down from accidents as well as new streetlight installations for the City's spot improvement program.

## Purchase Information

Action: Award

Procurement Type: Request for Bids

Contract Number: 2022071

Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder (Group B)

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Funding Source: Transportation Department operating budget through Local Streets Fund and Streets Bond Construction

## December 2, 2021 Bid Responses

Contractors West, Inc. Mesa, AZ	Group A: \$3,221,190.00 Group B: \$6,638,760.00
CS Construction, Inc. Phoenix, AZ	Group A: \$1,717,050.00 Group B: \$2,914,200.00
Northstar Communications, Inc. Mesa, AZ	Group A: \$2,053,825.00 Group B: \$2,140,875.00

### AWARD RECOMMENDATION

#### Group A (Streetlight Maintenance)

CS Construction, Inc. - Primary Award

Northstar Communications, Inc. - Secondary Award

#### Group B (Rusted Pole Replacements)

Northstar Communications, Inc. – Primary Award

CS Construction, Inc. – Secondary Award

**Annual Contract Amount: \$3,860,000**