



City Council Report

Date: January 10, 2022
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Iron Sights for Glock Weapons for the Mesa Police Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Police Department and Purchasing recommend awarding the contract to the lowest, responsive, and responsible bidder, Proforce Marketing, Inc. dba Proforce Law Enforcement; Year 1 at \$40,000 annually and Years 2 and 3 at \$16,000 annually, with an annual increase allowance of up to 5%, or the adjusted Consumer Price Index.

Background / Discussion

This purchase will provide Iron Sights red dot optics for Glock Weapons. The Police Department has been issuing red dot optics on the academy duty pistols for almost a year.

The response provide by Proforce Law Enforcement was reviewed by Police Department Range personnel. Proforce provided a response that was responsive and responsible, and they can provide all equipment listed in the Request for Bid. The prices in the response are fair and reasonable.

Proforce Law Enforcement supplies firearms and tactical equipment to first responders and military personnel. The Police Department has issued several past and present contracts for equipment and has been satisfied with the equipment and service received.

Purchase Information

Action: Award

Procurement Type: Request for Bids

Contract Number: 2022066

Local Consideration: Did not result in a Mesa business being recommended for award of all or part of this award

Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Initial Purchase of \$40,000 will be made using the Public Safety Sales Tax Fund. Additional purchases may be made as funding is identified

November 10, 2021 Bid Responses

Proforce Marketing, Inc. dba, Proforce Law Enforcement - Prescott, AZ	Year 1 \$70,879.05 (Recommended) Years 2 and 3 \$26,905.08 (Recommended)
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Xenolith Armory, LLC dba, Xenolith Tactical Arms and Gunsmithing - Mesa, AZ	Year 1 \$146,603.25 (*\$143,671.18) Years 2 and 3 \$48,759.07 (*\$47,783.89)
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No Bid Response received from:
Kiesler Police Supply, Inc.

*For evaluation, Mesa TPT deduction applied