



City Council Report

Date: August 17, 2026
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two-Year Renewal Options for Roofing Repair and Installation Services for the Facilities Management Department (Citywide)

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Facilities Management Department and Procurement Services evaluated responses and recommend awarding the contract to the highest scored proposals from Canopy Roofing, LLC dba Lyons Roofing; Northern Arizona Roof Services, LLC; and Sprayfoam Southwest, Inc. dba Global Roofing Group in a total amount not to exceed \$2,500,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will establish a list of prequalified roofing vendors. These vendors will perform essential repairs and replacements to extend the lifespan of roofing across Citywide facilities, as well as complete scheduled lifecycle roofing projects included in the annual budget. Facilities Management will obtain multiple quotes on jobs estimated at \$10,000 or more. A competitive sealed bid process will be conducted on jobs estimated at \$50,000 or more.

City staff issued a Request for Proposals (RFP) to all registered Roofing Repair and Installation Services vendors. Four proposal responses were received, of which all vendors met the minimum qualifications. The four proposal responses were evaluated and scored in accordance with the City's established policies and procedures and relative to the scoring criteria in the solicitation. Scoring criteria included qualifications and experience, proposed solution and method of approach. Based on the evaluation results, the committee recommend awarding the contract to the highest-scoring respondents.

Purchase Information

Action: Award
Procurement Type: Request for Proposals

Contract Number: 2026107

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years, subject to Administrative review and approval

Funding Source: Facilities Maintenance and Preventative Maintenance operating budget

Proposal Responses

Canopy Roofing, LLC dba Lyons Roofing – Phoenix, AZ (Recommended)

Northern Arizona Roof Services, LLC – Phoenix, AZ (Recommended)

Progressive Services, Inc. dba Progressive Roofing – Phoenix, AZ

Sprayfoam Southwest, Inc. dba Global Roofing Group – Phoenix, AZ (Recommended)

Proposal Scoring Results

Respondent	Total Points Possible / 200
Canopy Roofing, LLC dba Lyons Roofing (Recommended)	141.66
Northern Arizona Roof Services, LLC (Recommended)	135.00
Progressive Services, Inc. dba Progressive Roofing	53.54
Sprayfoam Southwest, Inc. dba Global Roofing Group (Recommended)	150.00