



City Council Report

Date: May 18, 2026
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Use of a Cooperative Contract for the Purchase of Nine E-One Cyclone Custom Pumper Apparatuses, Two E-One Cyclone Custom Heavy Rescue Apparatuses, and One E-One Cyclone Custom Rear Mount Aerial Platform Apparatus (Replacements) for the Mesa Fire and Medical Department (Funded by 2022 and 2024 Public Safety Bonds) **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Mesa Fire and Medical Department and Procurement Services recommend authorizing the purchase using the Sourcwell cooperative contract with Fire Truck Solutions in an amount not to exceed \$16,900,000, based on estimated requirements.

Background / Discussion,

The Mesa Fire and Medical Department is requesting the purchase of nine E-One Cyclone custom pumper apparatuses, two E-One Cyclone custom heavy rescue apparatuses, and one 95' rear-mount aerial apparatus as part of the department's current replacement schedule. These apparatuses are nearing the end of their service life, require increasing maintenance, and no longer meet current performance standards. Replacing them will improve reliability and ensure firefighters have safe, dependable equipment for emergency response. Because fire apparatuses currently take two to three years from order to delivery, it is necessary to initiate purchases well in advance. The units being replaced will be traded, auctioned or sold.

A pumper apparatus, also referred to as an engine, is the department's primary firefighting vehicle. It carries a water tank, fire pump, hoses, and essential firefighting tools that allow crews to quickly establish water supply and begin fire suppression. A heavy rescue is a specialized fire apparatus designed to carry advanced tools and equipment for technical rescue operations. This includes extrication, confined space rescue, trench and structural collapse response, hazardous materials support, and other complex incidents. A rear-mount aerial is a fire apparatus equipped with a long, rear-mounted ladder that provides elevated access and master stream capabilities for firefighting, rescue, and roof operations.

The Sourcwell cooperative contract has been competitively bid and meets the City's procurement requirements. Utilizing the Sourcwell contract allows the City to receive

competitive rates based on a formally solicited agreement. The City believes the pricing is fair and reasonable and soliciting for these products would not result in the City receiving more favorable pricing or terms.

Purchase Information

Action: Award
 Procurement Type: Cooperative Contract Use
 Contract Number: 2026145
 Contracting Agency/Contract Number: Sourcewell/082025-RVG
 Local Consideration: Policy did not apply to this procurement method
 Funding Source: 2022 and 2024 Public Safety Bonds

AWARD RECOMMENDATION	
Quantity (1) – E-One Cyclone Custom 95’ Rear Mount Platform Apparatus	
Rear Mount Base Price	\$2,227,948.00
Pre-Payment Discount	<u>(-\$77,074.00)</u>
Base Total	\$2,150,874.00
Phoenix Sales Tax	<u>\$178,398.00</u>
Total Cost	\$2,329,272.00

One E-One Cyclone Custom 95’ Rear Mount Platform (Replacement) for the Mesa Fire and Medical Department to replace vehicle #2539

AWARD RECOMMENDATION	
Quantity (2) – E-One Cyclone Custom Heavy Rescue Apparatus	
Apparatus Base Price (\$1,576,982.00/each)	\$3,153,964.00
Pre-Payment Discount (-\$143,764.00/each)	<u>(-\$287,528.00)</u>
Base Total (\$1,433,218.00/each)	\$2,866,436.00
Phoenix Sales Tax (\$118,902.00/each)	<u>\$237,804.00</u>
Total Cost (\$1,552,120.00/each)	\$3,104,240.00

Two E-One Cyclone Custom Heavy Rescue Apparatuses (Replacement) for the Mesa Fire and Medical Department to replace vehicles #2548 and #2551

AWARD RECOMMENDATION	
Quantity (9) – E-One Cyclone Custom Heavy Pumper Apparatus	
Apparatus Base Price (\$1,240,811.00/each)	\$11,167,299.00
Pre-Payment Discount (-\$68,943.00/each)	<u>(-\$620,487.00)</u>
Base Total (\$1,171,868.00/each)	\$10,546,812.00
Phoenix Sales Tax (\$97,210.00/each)	<u>\$874,890.00</u>
Total Cost (\$1,269,078.00/each)	\$11,421,702.00

Nine E-One Cyclone Custom Heavy Pumper Apparatus (Replacement) for the Mesa Fire and Medical Department to replace vehicle #2576, #2577, #2579, #2582, #2590, #2591, #2593, #2595, and #2596