



City Council Report

Date: May 6, 2013
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Alyce Benge, C.P.M., CPPO, Purchasing Administrator
Subject: One-Year Renewal of the Term Contract for Landscape Maintenance for Parks and Retention Basins – Zone 1 for the Parks, Recreation & Commercial Facilities Department (Districts 5 & 6)

Purpose and Recommendation

Council is requested to approve the Renewal of the Term Contract for Landscape Maintenance for Parks and Retention Basins – Zone 1 as recommended.

Parks, Recreation & Commercial Facilities (PRCF) and Purchasing recommend authorizing a one-year renewal with Mariposa Landscape Arizona Inc. at \$372,708.46 for routine landscape maintenance, plus an additional \$74,542.00 for extra work, for a combined total of \$447,250.46 annually, based on estimated requirements.

Background / Discussion

The City currently has a total of twelve landscape maintenance contracts: six for medians and right of way areas, four for parks and retention basins, one for City aquatics facilities, and one for grounds adjacent to City facilities. This contract furnishes all supervision, labor and equipment to provide landscape maintenance of parks and retention basins owned by the City in an area designated as Zone 1. Major tasks include but are not limited to cleaning, irrigation, sprinkler system maintenance, trimming, mowing, weed control, fertilization, etc. depending on whether the area is turf, desert, or a combination of both.

On January 19, 2010, management approved the initial three-year contract at \$353,595.71 annually with renewal options. This is a one-year renewal contract. From June 2010 through November 2011, five increases have been administratively approved, totaling \$73,084.46.

Mariposa Landscape Arizona Inc. offered to renew the contract with an overall increase of 1.9%, approximately \$6,900 annually. This pricing is competitive compared to inflation (Consumer Price Index at 2.1%). The City has been satisfied with the vendor's performance. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

Alternatives

Council may choose not to authorize the renewal and new bids will be obtained.

Fiscal Impact

The total amount of \$447,250.46 is available in the Parks, Recreation & Commercial Facilities budget through the Special Revenue Fund - Environmental Compliance Fee and their operating budget.

Coordinated With

Parks, Recreation & Commercial Facilities and Purchasing

PURCHASING INFORMATION

Action: Renewal

Procurement Type: Request for Bids/Proposals

Solicitation Number: 2009191

Responses Received: 7

Initial Contract Term: Date through 2/28/2013

Renewal Term: 3/1/2013 through 2/28/2014

Renewal Terms Remaining: None

Prices: The contractor has maintained pricing for the initial three-year term and has offered to renew the contract with an overall increase of 1.9%. The annual contract amount has fluctuated (increases and decreases) during the initial term due to change orders resulting from numerous frequency changes. Inflation for this commodity has increased by 2.1% since that time. Staff has been satisfied with this vendor's products and customer service over the past three years.

December 3, 2009 Bid Results:

Mariposa Landscape Arizona Inc. Glendale, AZ	\$283,595.71 (Awarded with 20% Contingency)
Somerset Landscape Maintenance Chandler, AZ	\$343,995.00
Environmental Earthscapes, dba The Groundskeeper Gilbert, AZ	\$365,575.00
Artistic Land Management Inc. Chandler, AZ	\$416,021.27
Pacheco Brothers Gardening Inc. Hayward, CA	\$495,711.00
Agave Environmental Contracting Inc. Glendale, AZ	\$529,131.42
Basin Tree Service & Pest Control Inc., dba United Right of Way Phoenix, AZ	\$555,673.00

RENEWAL RECOMMENDATION
Mariposa Landscape Arizona Inc.
Glendale, AZ

Description	
Landscape Maintenance for Parks and Retention Basins – Zone 1 per Specifications and Renewal Pricing as offered:	
Cleaning	\$245,954.36
Mowing	\$92,942.05
Sprinkler System Maintenance	<u>\$33,812.05</u>
Total Base Bid	\$372,708.46
20% Additional Work	<u>\$74,542.00</u>
Annual Contract Amount:	<u>\$447,250.46</u>