



City Council Report

Date: April 15, 2024
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Asphalt Materials for the Transportation Department **(Single Response) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Procurement Services recommend awarding the contract to the single, responsive, and responsible bidder, Calmat Co. dba Vulcan Materials, at \$900,000 annually, with an annual increase allowance of up to 5% or the adjusted Producer Price Index.

Background / Discussion

The Transportation Department utilizes asphalt materials for repairs and maintenance of city parking lots and roadways.

Procurement Services solicited bids for asphalt materials on January 25, 2024, and bids were due February 22, 2024. The City received one bid response. Procurement Services reached out to vendors on the bidders list to ask why they did not submit a bid; however, they did not receive a response. Through market research, Vulcan Materials is one of two large companies in the valley that can serve a City of our size. The other company did not bid on this contract. Materials are hard to get and other contracts for Asphalt Materials with other government agencies are also with Vulcan. Procurement Services conducted a pricing analysis and determined that the bid price is fair and reasonable.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2024102
Local Consideration: Not applicable as there were no Mesa responses
Protests Received: None
Initial Contract Term: Three Years
Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Transportation Department operating budget through the Environmental Compliance Fund

Bid Responses – February 22, 2024

Calmat, Co. dba Vulcan Materials Company
Phoenix, AZ

\$838,525.55 (Recommended)