



City Council Report

Date: September 10, 2018
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Purchase of Two Replacement/Upgrade Electronic Message Displays for the Mesa Arts Center as requested by the Arts and Culture Department
(Approximately \$84,000 funded the Mesa Arts and Entertainment Alliance and the remaining balance by the Mesa Arts Center Restoration Fund) (Sole Source) (Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Arts and Culture Department and Purchasing recommend authorizing the purchase using the City of Peoria cooperative contract with YESCO LLC at \$130,733.35.

Background / Discussion

The electronic message displays for Mesa Arts Center's two monument signs along Main Street require replacement. The existing LED displays that were installed in early 2009 have reached end of life in terms of maximum output. LED technology that illuminates 24/7 has product degradation over time. The 20mm technology available 10 years ago was state of the art at the time. Since then, newer and more effective products exist that provide better resolution, enhanced appearance and greater energy efficiencies. Additionally, the manufacturer is currently limited in product parts replacement and there is no guarantee of continued parts availability; obsolescence is inevitable for the current electronic message displays. Upgrading to this new technology will include a five-year warranty which will remove the cost of the existing service agreement, equating to \$28,620 in maintenance savings.

The Mesa Arts Center signs and Prismview electronics were purchased in 2009 through YESCO using a Maricopa County cooperative contract. Since then YESCO has sold its LED business to Samsung Electronics. YESCO is the marketing arm for Samsung and Prismview electronics. These products and services can only be purchased from YESCO.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2019027
Contracting Agency/Contract Number: City of Peoria/ACON29214D
Funding Source: Approximately, \$84,000 by the Mesa Arts and Entertainment Alliance and \$46,733.35 by the Mesa Arts Center Restoration Fund

AWARD RECOMMENDATION

Monument Sign Retrofit at Mesa Arts Center to include fabrication, retrofitting, installation of new electronic displays, new Prismview Software plus 5-year manufacturer and 5-year parts warranty per Contract Nos. 2019027, City of Peoria/ACON29214D and Quote dated 3/5/2018

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| 8mm XPS-LED Full Color – 180X384 matrix displays | \$89,853.00 |
| 6mm LED Full Color – 160X320 matrix displays | <u>\$34,572.00</u> |
| Sub Total | \$124,425.00 |
| Estimated Sales Tax | <u>\$6,308.35</u> |
| Total | <u>\$130,733.35</u> |