



City Council Report

Date: March 5, 2018
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract for Pipe Repair Clamps for the Materials and Supply Warehouse (for the Water Resources Department) **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Business Services and Water Resources Departments, and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders: Core & Main LP dba FKA HD Supply Waterworks; Arizona Water Works Supply; and Fortiline Waterworks Inc. (a Mesa business); for \$101,400 annually, based on estimated usage.

Background / Discussion

This contract provides pipe repair clamps for new service installations and repair work by the Utilities Departments. Materials and Supply places orders and maintains inventory as needed. Water Resources may also purchase items direct from these vendors when either the Warehouse is out of stock on items or when Water Resources is working on a project that requires a large volume of couplings and does not want to deplete Warehouse inventory.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2018090
Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder (Section 2A)
Protests Received: None
Initial Contract Term: Three years
Possible Renewals: Two, one-year renewals subject to Administrative review and renewal
Funding Source: The purchase is funded in the Materials and Supply operating budget through the Warehouse Internal Services Fund, and Water Resources Operations & Maintenance budget

January 22, 2018 Responses

Vendor	Section 1A Couplings, Non- Restrained (Water)	Section 1B Couplings, Restrained for Ductile Iron Pipe (Water)	Section 1C Bell Joint Leak Clamps (Water)	Section 1D Full- Encirclement Repair Clamps (Water)	Section 2A Fernco Sewer Repair Couplings
ALB Piping Products & Services LLC Chandler, AZ	\$60,600.49	\$2,089.68	\$36,995.65	\$32,081.99	\$5,972.69
Arizona Water Works Supply Tempe, AZ	\$43,799.88	\$1,113.96 (Recommended)	\$15,421.02 (Recommended)	\$14,520.97 (Recommended)	\$4,714.94
Core & Main LP dba FKA HD Supply Waterworks Gilbert, AZ	\$43,286.40 (Recommended) (\$15,000 for other sized Couplings not listed in Bid priced at 57% off MSRP)	\$1,696.24	\$30,728.36	\$22,332.65	\$11,569.48
Dana Kepner Co. Phoenix, AZ	\$64,216.65	\$3,164.42	\$37,683.82	\$20,316.95	\$5083.58
Fortiline Waterworks Inc. Mesa, AZ	\$44,539.55 *\$43,760.11	\$1,744.72 *\$1,714.19	\$22,697.91 *\$22,300.70	\$28,308.67 *\$27,900.77	\$4,615.74 *\$4,564.96 (Recommended)
Fullerform Systems Inc. Phoenix, AZ	\$46,993.90	\$7,288.80	\$834,456.80	\$542,979.40	\$262,575.20
Performance Coupling National City, CA	Non-Responsive (Vendor did not submit all the bid forms and pricing pages as required.)				

*For evaluation, Mesa TPT deduction applied

AWARD RECOMMENDATION
<p>Pipe Repair Clamps per Agreement No. 2018090; Exhibits – Detailed Specifications / Technical Specifications, Pricing and Mesa Standard Terms and Conditions; Solicitation including any addenda; and Contractor Response</p> <p style="text-align: center;">Annual Contract Amount: <u>\$101,400.00</u> (not to exceed, and includes Use Tax)</p>