



# City Council Report

**Date:** December 1, 2021  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Wire and Cable for the Materials and Supply Warehouse (for Various City Departments) **(Citywide)**

## Purpose and Recommendation

Council is requested to approve the award as recommended.

A committee representing the Business Services Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the qualified proposals from American Wire Group; Anixter, Inc.; Border States Industries, Inc. dba Border States Electric Supply; Cybergear, Inc. (a Mesa business); Independent Electric Supply, Inc.; and Wesco Distribution, Inc. dba Brown Wholesale at \$814,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

This contract will provide common and specialty wire for various Citywide departments. It will establish a list of qualified Contractors who will respond to quotes for wire and cable on an as-needed basis. Materials and Supply places orders and maintains stock inventory. Additionally, the Warehouse receives special requests from the Electric Utility for specialty wire not stocked in warehouse.

The City received eight proposal responses of which two did not meet the minimum qualifications and were deemed as non-responsive. The evaluation committee evaluated the proposals in accordance with the City's established policies and procedures. The committee completed scoring of the responses against the scoring criteria in the solicitation. Based on the evaluation results, the committee recommends award to all six qualified respondents.

## Purchase Information

Action: Award  
Procurement Type: Request for Proposals  
Contract Number: 2022033  
Local Consideration: Policy did not apply to this procurement method  
Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Business Services - Materials and Supply operating budget through the Warehouse Internal Services Fund

### Proposal Responses and Final Scoring

Respondent	Total Points Possible / 100
Wesco Distribution, Inc. dba, Brown Wholesale - Phoenix, AZ (Recommended – Qualified Vendor)	<u>95.00</u>
Independent Electric Supply, Inc. - San Leandro, CA (Recommended – Qualified Vendor)	<u>95.00</u>
Border States Industries, Inc. dba, Border States Electric Supply - Phoenix, AZ (Recommended – Qualified Vendor)	<u>65.00</u>
American Wire Group - Aventura, FL (Recommended – Qualified Vendor)	<u>52.50</u>
Anixter, Inc. - Tolleson, AZ (Recommended – Qualified Vendor)	<u>47.50</u>
Cybergear, Inc. Mesa, AZ (Recommended – Qualified Vendor)	<u>35.00</u>

No Bid response was received from:

Alluvion Communications

Electrical Marketing Solutions

Interstate All Battery Center – Mesa, dba, LBK Enterprise

Deemed as Non-Responsive:

Elliott Electric Supply, Inc. - Mesa, AZ (Vendor did not submit any of the information needed under number 4 of the Instructions section within the Request for Proposal.)

McMaster-Carr – Phoenix, AZ (Vendor did not submit the required response forms in the Request for Proposal.)