



# City Council Report

**Date:** January 22, 2018  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Three-Year Term Contract for Traffic Control Sign Materials and Sign Imaging for the Transportation Department (**Citywide**)

## Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Safeway Sign Company at \$185,700.00 annually, based on estimated usage.

## Background / Discussion

This contract will provide reflectorized sign sheeting, acrylic colored film and protective overlay film. Transportation uses these materials to fabricate traffic control, street name and wayfinding signs installed and maintained throughout the City for public safety. These signs are fabricated out of aluminum or acrylic plastic substrates with directly applied transparent and opaque films suitable for both daytime and nighttime visibility.

## Purchase Information

Action: Award  
Procurement Type: Request for Bids  
Contract Number: 2018067  
Local Consideration: Not applicable as there were no Mesa responses  
Protests Received: None  
Initial Contract Term: Three years  
Possible Renewals: Two, one-year renewals subject to future Council consideration  
Funding Source: The purchase is funded in the Transportation Department operating budget

## December 12, 2017 Responses

Safeway Sign Company Adelanto, CA	\$175,812.50 (Recommended)
Osburn Associates Inc Logan, OH	\$193,861.00
Main Street Signs Phoenix, AZ	\$222,812.50

Rocal Inc Frankfort, OH	\$251,917.50
Desert Highway Signs Phoenix, AZ	\$262,145.00
Construction Guide Glendale, AZ	\$379,755.00
Vulcan Signs Foley, CA	Late Bid Response not accepted

**AWARD RECOMMENDATION**

Traffic Control Sign Materials and Sign Imaging per Contract No. 2018067;  
Exhibits – Scope of Work / Technical Specifications, Pricing and Mesa  
Standard Terms and Conditions; Solicitation including any addenda; and  
Contractor Response

**Annual Contract Amount: \$185,700.00**  
(includes 5.6% Use Tax)