



City Council Report

Date: May 19, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Fence, Gate and Safety Rail Repair/Installation for the Transportation **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Fence, Gate and Safety Rail Repair/Installation as recommended.

Transportation and Purchasing recommend awarding the contract to the lowest priced, responsive and responsible bidders, Biddle & Brown Fence Co. LLC (Primary) and Empire Fence LLC (Secondary) (a Mesa business) at \$500,000; annually, based on estimated requirements.

Background / Discussion

This contract will provide for the repairs/installation of fencing, trash racks, safety rails and bollards. Work will be performed at a variety of locations within the City limits including but are not limited to, City-owned property, privately owned property, and commercial property for which permission to enter has been obtained and property owned by other government agencies. The contractor will be responsible for compliance with all federal, state and local laws, regulations, statutes, codes, permits, etc.

Per bid specifications, it is the City's intent to award a primary and secondary contractor. The primary contractor will provide services until the City determines it is in the best interests of the City to use the services of the secondary contractor.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The total amount of \$500,000 is available in the Transportation operating budget through Local Streets Sales Tax funding.

Coordinated With

Transportation and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2014222

Vendors Registered on Bid List: Sixty-eight (ProcureAZ)

Advertising: Arizona Republic, Bid Net, Purchasing Website and ProcureAZ

Downloads: Thirty-four

Responses: Four, including one deemed Non-Responsive

Local Consideration: Policy did not apply to this construction procurement

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewal subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

April 10, 2014 Responses:

Biddle & Brown Fence Co LLC Phoenix, AZ	\$327,817.50 (Recommended – Primary)
Empire Fence LLC Mesa, AZ	\$472,300.00 (Recommended – Secondary)
Liberty Fence & Supply LLC Lakeside, AZ	\$535,700.00
Everything Construction, Inc. Chandler, AZ	Non-Responsive (Did not submit revised Pricing and Compensation pages per Addendum 1.)

AWARD RECOMMENDATION

Primary Award

Biddle & Brown Fence Co. LLC
Phoenix, AZ

Secondary Award

Empire Fence LLC
Mesa, AZ

Description
Repair/Installation of fences, gates, trash racks, safety rails, and bollards per Terms and Conditions, Specifications and Pricing as offered
Annual Contract Amount: <u>\$500,000</u>