



City Council Report

Date: June 8, 2026
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: One-Year Term Contract with Four-Year Renewal Options for Electric Utility Distribution Transformers for the Materials and Supply Warehouse (for the Energy Resources Department) **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Energy Resources and Engineering Departments and Procurement Services evaluated responses and recommend awarding the contract to the highest scored proposals from Alpha Plotter NC, Inc.; Kllen Group America, Inc.; Magnetron USA, LLC; and Wesco, Inc. dba Anixter, Inc. in a combined total amount not to exceed \$10,910,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will establish a list of qualified, pre-approved vendors for electric utility distribution transformers, including pole-mounted, pad-mounted, and submersible transformer configurations used throughout the City of Mesa electric distribution system. These transformers are required to support new customer connections, system capacity upgrades, capital improvement projects, emergency response, outage restoration, and routine replacement of aging or failed equipment. The City will evaluate cost, technical conformity to the specifications, and quoted lead times, and at its sole discretion, award to the most responsive pre-approved vendor that aligns with the various project needs at the time.

City staff issued a Request for Proposals (RFP) to all registered Electric Utility Distribution Transformers providers. Ten proposal responses were received, all of which met the minimum qualifications and were evaluated and scored in accordance with the City's established policies and procedures and relative to the scoring criteria in the solicitation. Scoring criteria included qualifications and experience and proposed solution/method of approach. Based on the evaluation results, the committee recommend awarding the contract to the highest-scoring respondents.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2025233

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: One year

Possible Renewals: Up to a maximum of four years, subject to Administrative review and approval

Funding Source: Business Services Department - Materials and Supply operating budget through the Warehouse Internal Services Fund

No Bid Responses

Paramount Assistant, LLC

Proposal Responses

Alpha Plotter NC, Inc. – Raleigh, NC (Recommended)

Amrocor, LLC – Jacksonville, FL

AR Transformers, Inc. – Las Vegas, NV

Border States Industries, Inc. – Phoenix, AZ

dba Border States, Border States Electric Advance Electrical Supply, a Division of Border States, Chapman Metering, Dominion Electric Supply, a Division of Border States

Cavalry Energy, LLC – Warrendale, PA

Killen Group America, Inc. – Simpson, NC (Recommended)

Magnetron USA, LLC – Doral, FL (Recommended)

Nexgen Power, Inc. – Gardena, CA

ULS Corporate, Inc. – Katy, TX

Wesco, Inc. dba Anixter, Inc. – Phoenix, AZ (Recommended)

Proposal Scoring Results

Respondent	Total Points Possible / 1,000
Alpha Plotter NC, Inc. (Recommended)	823.33
Amrocor, LLC	160.00
AR Transformers, Inc.	283.33
Border States Industries, Inc.	643.33

Cavalry Energy, LLC	383.33
Kllen Group America, Inc. (Recommended)	850.00
Magnetron USA, LLC (Recommended)	816.67
Nexgen Power, Inc.	283.33
ULS Corporate, Inc.	383.33
Wesco, Inc. dba Anixter, Inc. (Recommended)	870.00