



City Council Report

Date: May 6, 2024
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Use of Cooperative Contracts for Vehicle Equipment Upfit and Installation Services for the Fleet Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Fleet Services Department and Procurement Services recommend authorizing the purchase using the Maricopa County contract with Arizona Truck Pros, BTE Body Company, Inc., Drake Truck Bodies, LLC., JAR Capital Group, Inc., JB Poindexter & Co. Inc., Knapheide Truck Equipment Company Phoenix, Nescon, LLC., Norwood Equipment, Inc., Pride Outfitting, LLC., RWC International Ltd., United Truck & Equipment, and Utility Crane & Equipment, and the City of Phoenix contract with Arizona Emergency Products, Inc., Don Chalmers Ford dba MHQ of Arizona, and Kenco, LLC. dba LSH Lights at \$2,800,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

The Maricopa County contract provides for the purchase and installation of vehicle equipment and lighting at an established hourly labor rate. The Contractors provide specialized turnkey vehicle equipment (lights, push-bars, consoles, wiring, etc.) and installation services for the Fleet Services and other service vehicles for the City on an as-needed basis. The City of Phoenix contracts provide for the purchase and installation of emergency vehicle equipment and lighting at an established hourly labor rate to provide specialized turnkey emergency vehicle equipment (lights, sirens, push-bars, detainee cages, consoles, wiring, etc.) and installation services for Mesa Police and Mesa Fire and Medical Department vehicles.

Fleet Services is requesting to utilize twelve (12) of the County vendors and three (3) of the City of Phoenix vendors. There has been a significant increase in the number of vehicles Fleet Services has received this past year and is expected this current fiscal year due to delays in getting vehicles over the past few years. These vehicles will require lighting, emergency lighting, and equipment upfitting. Multiple vendors will help to try to keep up with the demand as city staff are unable to absorb the additional workload.

Both the Maricopa County and City of Phoenix contracts provide competitive pricing and meet the City of Mesa's procurement requirements. The contracts allow for the request of quotes for pricing, and it is in the City's best interest to utilize the established contracts as they encompass multiple vendors. Fleet Services and Procurement Services has confirmed that using both the Maricopa County and City of Phoenix contracts offer the largest selection of available vendors on contract for these services.

Purchase Information

Action: Award

Procurement Type: Cooperative Contract Use

Contract Number: 2024132 (Maricopa County) & 2024156 (City of Phoenix)

Contracting Agency, Agency Contract Number, Contract Term and Renewal Options:

- Maricopa County, #240076-S, Initial Award: 2/1/2024 to 1/31/2025, four (4) years of renewal options possible, subject to Administrative review and approval
- City of Phoenix, #159259-0, 159241-0, 159243-0, Contract Term and Renewal Options: 10/1/2023 to 9/30/2026, two (2) years of renewal options possible, subject to Administrative review and approval

Local Consideration: Policy did not apply to this procurement method

Funding Source: Fleet Internal Services Budget