



# City Council Report

**Date:** September 18, 2023  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Cooperative Contract Use for the 44-Month Term Contract with a One Year Renewal Option for Video Display/Scoreboard Maintenance and Repairs for the Parks, Recreation and Community Facilities Department **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Parks, Recreation and Community Facilities Department and Purchasing recommend authorizing the purchase using the Sourcewell cooperative contract with Daktronics, Inc. at up to \$1,500,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

This contract will provide for the service, maintenance, and repair of the Daktronics electronic scoreboards at Hohokam Stadium and Sloan Park that are used for Major League Baseball programs with the Oakland Athletics and Chicago Cubs. All hardware and software that are required to maintain the scoreboards are included in the contract. The manufacturer recommends the replacement of hardware for the scoreboard controllers every five (5) years. The configurable video displays/scoreboards enhance the patron experience during baseball games and events.

Daktronics is a nationally used and known corporation in the electronic sign industry. Utilizing the cooperative contract will allow the City to take advantage of pricing that is not available to individual entities. Secondly, it is critical for the City to be able to make emergency purchases for scoreboard repair during the Spring Training season in order to meet our contractual obligations with the Oakland Athletics Major League Baseball team. In the event of a scoreboard failure, this contract would facilitate the speedy repair and procurement of necessary equipment. Thirdly, this contract will facilitate the repair and/or upgrade of scoreboard equipment for the Chicago Cubs infrastructure as needed. There is currently a request from the Engineering Department to utilize this contract for a one-time purchase of needed equipment for the Chicago Cubs scoreboards.

Staff reviewed the Sourcewell, Omnia, and Mohave cooperative contracts; all three (3) contracts offer a 10% discount. Mohave has awarded the contract to Norcon Industries, which is an approved subcontractor for Daktronics. PRCF prefers that the agreement is with Daktronics themselves instead of a subcontractor. Sourcewell is the preferred cooperative due to its longer contract term through 5/25/2027, the OMNIA cooperative contract will expire in 2025.

### **Purchase Information**

Action: Award

Procurement Type: Cooperative Contract Use

Contract Number: 2024024

Contracting Agency/Contract Number: Sourcewell/032323-DAK

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: 44 Months (9/18/2023 to 5/25/2027)

Possible Renewals: One-year renewal subject to Sourcewell renewal, Administrative review and approval

Funding Source: Parks, Recreation and Community Facilities Department operating budget