



City Council Report

Date: March 9, 2026
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two-Year Renewal Options for Traffic Management Center (TMC) Video Wall Upgrade (Replacement) for the Transportation Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Procurement Services recommend awarding the contract to the lowest, responsive, and responsible bidder, AVI-SPL, LLC, in amounts not to exceed \$155,000 for Year 1 and \$10,000 annually for each subsequent year, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

The first year of the contract will cover the furnishing, installation, configuration and support of a new wall processor system for the City's Traffic Management Center (TMC) within the Mesa Transportation Department. The upgraded system will replace the existing video wall processor, which has reached end-of-life and end-of-support status. The current processor also poses a cybersecurity risk, as its software can no longer be updated to meet modern security and performance standards. Subsequent contract years will cover warranties, maintenance and repairs.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2025226
Local Consideration: Not applicable as there were no Mesa responses
Protests Received: None
Initial Contract Term: Three years
Possible Renewals: Up to a maximum of two years, subject to Administrative review and approval
Funding Source: Local Street Sales Tax in Capital Improvement Program Budget

Bid Responses

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| AVI-SPL, LLC Tampa, FL | \$135,547.41 (Recommended) |
| Conference Technologies, Inc. dba CTI Phoenix, AZ | \$141,129.03 |
| EIDIM Group, Inc. dba EIDIM AV Technology Fullerton, CA | \$177,630.65 |
| Exhibit One Corporation dba E1 Audiovisual Technologies Tempe, AZ | \$282,594.20 |
| Ford Audio-Video Systems, LLC Phoenix, AZ | \$199,862.90 |
| INA LED US, Inc. dba INA Display Norwalk, CA | \$218,805.08 |
| Technology Providers, Inc. Phoenix, AZ | \$227,575.43 |
| Western A/V dba Western Audio Visual Phoenix, AZ | \$375,916.53 |