

City Council Report

Date: December 1, 2022

To: City Council

Through: Michael Kennington, Deputy City Manager/Chief Financial Officer

From: Edward Quedens, Business Services Director

Kristy Garcia, Procurement Administrator

Subject: One-Year Term Contract with Four Years of Renewal Options for GEA

Centrifuge/Separators Equipment, Parts and Services for the Water

Resources Department (Citywide)

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the sole responsive proposal from GEA Mechanical Equipment US, Inc. at \$1,870,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide GEA Westfalia centrifuge parts, and repair and maintenance services essential to safely operating all GEA Westfalia separator decanters at the Greenfield Water Reclamation Plant and the Northwest Water Reclamation Plant.

The City sent bid notices to approximately 23 vendors and received two (2) responses and one (1) no bid response. One of the proposals was deemed as non-susceptible for contract award. Since only one responsive proposal was received the City was not able to perform a comparative analysis. After reviewing the remaining offeror's response, GEA Mechanical Equipment US, Inc. was deemed as responsive to the requirements of RFP solicitation.

GEA Mechanical Equipment US, Inc. provides like or the same services to other government agencies and non-government entities. Water Resources confirmed that the pricing offered by GEA Mechanical Equipment US, Inc. is fair and reasonable. Award is recommended to the sole responsive respondent.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2022236

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: One Year

Possible Renewals: Up to a maximum of four years subject to Administrative review and

approval

Funding Source: Water and Wastewater Enterprise Funds (Operations and Maintenance)

and Greenfield Joint Venture Fund (Operations and Maintenance)

Proposal Responses

GEA Mechanical Equipment US, Inc. - Northvale, NJ

Deemed as Non-Responsive

Sentrimax Centrifuges (USA), Inc. - Mansfield, TX

Vendor did not the submit the documents required to evaluate their ability to provide the requested services.

No Bid Response received from:

McMaster-Carr