



City Council Report

Date: August 19, 2024
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: One-Year Renewal to the Term Contract for In-Vehicle Routers for Medical Response Vehicles for the Mesa Fire and Medical Department (MFMD) **(MFMD and DoIT Capital Project Funds and Operational Budgets)** **(Citywide)**

Recommendation

Council is requested to approve the contract amendment as recommended.

The Mesa Fire and Medical Department and Procurement Services recommend authorizing a one-year renewal to the term contract with Discount Cell, Inc., at \$800,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

MFMD stations will be adding additional apparatuses (engines and ambulances). Most of these new vehicles will be arriving over the next two fiscal years. Connectivity is a lifeline that is relied upon for fast access to critical voice and data to perform the department's mission, whether in a vehicle, station, or on-scene. All apparatus being added to the fleet require tech packages that are essential to helping firefighters and EMS support with protecting lives and property safely and efficiently.

CradlePoint IBR 900 or IBR 1700 allow the department to seamlessly switch between either ATT FirstNet or Verizon, based on which carrier has the best signal strength in the area. This ensures crews always stay connected to the Mesa Regional Dispatch Center (MRDC) and receive pertinent emergency information in the quickest way possible.

MFMD has standardized with CradlePoint products. CradlePoint IBR 900 and CradlePoint IBR 1700 have become the in-vehicle mounted routers for every vehicle with a mobile dispatch computer within the MRDC system. Currently, Gilbert Fire, Superstition Fire/Medical vehicles, Queen Creek Fire/Medical vehicles, and AMR's vehicles all have CradlePoint devices in them.

Discount Cell competitively bid and was awarded a contract with the State of Arizona for these products. The contractor is meeting the City's expectations and requirements and has maintained good contractor performance over the term of the agreement. This cooperative contract continues to be advantageous to the City.

Purchase Information

Action: Renewal

Procurement Type: Cooperative Contract Use

Contract Number: 2021022

Contracting Agency/Contract Number: State of Arizona/CTR045264

Initial Contract Term: 10/19/2020 to 6/30/2024

Possible Renewals: Up to a maximum of four (4) years (no later than 8/11/2029) subject to State of Arizona renewal, and Administrative review and approval

Funding Source: MFMD and DoIT Capital Project Funds and Operational Budgets