



City Council Report

Date: January 12, 2026
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two-Year Renewal Options for Fencing and Gate Installation, Repair, Rental and Supplies for the Parks, Recreation, and Community Facilities and Facilities Management Departments **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Parks, Recreation and Community Facilities and Procurement Services evaluated responses and recommend awarding the contract to the highest scored proposals from BLCG Corp dba All Pro Fence (a Mesa business) and Biddle and Brown Fence Co., LLC dba Perimeter Solutions Group, LLC at a combined total amount not to exceed \$400,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract provides the City of Mesa with fencing and gate services on an as-needed basis, including installation, repair, rental, and the supply of related materials. These services may be utilized at any City park or facility. Temporary fencing is commonly used to create interim dog parks during maintenance periods, to secure active jobsites, and to restrict access to playground equipment deemed unsafe for public use. In addition, the contract covers the repair and replacement of chain-link fencing throughout the City.

The primary contractor shall provide fencing and gate installation, repair and rental and supplies in accordance with the City's requirements. The secondary contractor will be utilized if the City determines that doing so is in the City's best interest.

City staff issued a Request for Proposals (RFP) to all registered and known Fencing and Gate Installation, Repair, and Rental and Supply providers. Four proposal responses were received, all of which met the minimum qualifications and were evaluated and scored in accordance with the City's established policies and procedures and relative to the scoring criteria in the solicitation. Scoring criteria included qualifications and experience, proposed solution / method of approach, and proposed pricing. Based on the evaluation results, the committee recommend awarding the contract to the two highest-scoring respondents.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2026029

Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Parks, Recreation, and Community Facilities operating budget through General and Environmental Compliance Funds

Proposal Responses

Biddle and Brown Co., LLC – Phoenix, AZ (Recommended)

dba Perimeter Solutions Group, LLC (PSG)

BLCG Corp dba All-Pro Fence Company – Mesa, AZ (Recommended)

Diamond Iron, LLC – Glendale, AZ

Western Fence Co., Inc – Phoenix, AZ

Proposal Scoring Results

Respondent	Total Points Possible / 600
Biddle and Brown Fence – Secondary (Recommended)	538.91
BLCG Corp - Primary (Recommended)	542.42
Diamond Iron	294.11
Western Fence	425.93