



City Council Report

Date: February 23, 2026
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Use of a Cooperative Contract for the Purchase of 165 Panasonic Toughbook Computers (Replacements) for the Department of Innovation and Technology
(Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Department of Innovation and Technology and Procurement Services recommend authorizing the purchase using the State of Arizona cooperative contract with Mobile Concepts Technology, in an amount not to exceed \$737,700, based on estimated requirements.

Background / Discussion

This contract will be used to purchase Panasonic Toughbook computers for the Mesa Fire and Medical Department and Mesa Police Department as part of their scheduled cycle replacement. The Police Department uses Toughbooks in their patrol vehicles and the Fire and Medical Department uses them in their fire apparatus for dispatching and incident response. These devices are specifically engineered for rugged field conditions – capable of withstanding vehicle mounting, vibration, heat, and occasional drops – making them more reliable than standard laptops in safety and field environments.

The City last used its Information Technology Solution Products and Services contract (Contract No. 2024056) to purchase Panasonic Toughbook devices. We have found that through the State contract, Mobile Concepts Technology can provide Panasonic devices at approximately \$400 less per unit than the price available through the previously existing contract. Based on this year's projected device quantities, that results in a total savings of approximately \$66,000.00. This request does not increase the budget or scope of the Cycle Replacement project.

The State of Arizona cooperative contract has been competitively solicited and meets the City's procurement requirements. Leveraging this state contract allows the City to receive competitive rates based on a formally solicited agreement. The City believes the pricing is fair and reasonable and soliciting for these products would not result in the City receiving more favorable pricing or terms.

Purchase Information

Action: Award

Procurement Type: Cooperative Contract Use

Contract Number: 2026094

Contracting Agency/Contract Number: State of Arizona/CTR068894

Local Consideration: Policy did not apply to this procurement method

Initial Contract Term: 2/23/2026 – 6/30/2026

Possible Renewals: None

Funding Source: Department of Innovation and Technology Life Cycle Fund

AWARD RECOMMENDATION			
Quantity (101) Panasonic Toughbooks for MFMD			
Qty	Item	Unit Price	Total Price
101	Win11 Pro Panasonic Toughbook	\$3,198.95	\$323,093.95
101	Protection Plus Warranty (3 Years)	\$265.95	\$26,860.95
25	Premium Emissive Keyboard	\$572.79	\$14,319.75
101	Tablet Vehicle Dock	\$813.23	\$82,136.23
101	Tilt Swivel Motion Device	\$57.60	\$5,817.60
101	Universal Heavy-Duty Tall Adapter Plate	\$61.20	\$6,181.20
101	Handle Assembly Kit	\$9.75	\$984.75
Mesa Fire and Medical Department Total:			\$459,394.43

AWARD RECOMMENDATION			
Quantity (64) Panasonic Toughbooks for Mesa PD			
Qty	Item	Unit Price	Total Price
64	Win11 Pro Panasonic Toughbook	\$3,198.95	\$204,732.80
64	Protection Plus Warranty (3 Years)	\$265.95	\$17,020.80
Mesa Police Department Total:			\$221,753.60

Estimated Sales Tax @ 8.3%: \$56,535.31

Combined Total: \$737,683.34