



# City Council Report

**Date:** October 18, 2021  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Brandy Andersen, Acting Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Glock Weapon Parts and Accessories for the Mesa Police Department  
(Citywide)

## Recommendation

Council is requested to approve the award as recommended.

The Police Department and Purchasing recommend awarding the contract to the single, responsive, and responsible bidder, ProForce Marketing, Inc. dba, ProForce Law Enforcement; Year 1 at \$600,000 annually and Years 2 and 3 at \$250,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

This contract will provide accessories and parts for Glock weapons. A fully functioning Glock is issued with accessories such as optics, weapon lights and holsters.

An initial purchase of Holosun Optics with CH Mounting Plates, Streamlight WeaponLight and Holsters is needed for the 899 existing weapons. 50 weapons will outfit new recruits and provide capacity for an additional 50 weapons that will be used for spares and to backfill purchases by retiring officers. In addition, range personnel require Glock parts for repairs and maintenance.

The solicitation notice was widely distributed. The City received two responses; one from ProForce Marketing and one from Xenolith Armory. Xenolith Armory did not upload any of the required documents. Purchasing made several attempts to contact Xenolith but was unsuccessful. A non-responsive notification email was sent to Xenolith on 8/16/2021.

Police Range personnel reviewed the response received from ProForce Law Enforcement and determined their pricing submitted is fair and reasonable. 42 vendors were notified of the solicitation and had adequate time and a reasonable opportunity to respond.

ProForce Law Enforcement supplies firearms and tactical equipment to first responders and military personnel. The Police Department has issued several past and present contracts for equipment and has been satisfied with the equipment and service received.

### **Purchase Information**

Action: Award

Procurement Type: Request for Bids

Contract Number: 2022005

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Sources: The initial purchase of approximately \$588,000 will be made using the Police Department operating budget. This purchase will be made to outfit the new Glocks that will replace the current inventory. Additional purchases for parts will be made as needed; funding will be identified at the time of purchase. Ongoing Years: Additional purchases for parts and accessories will be made as needed; funding will be identified at the time of purchase.