



# City Council Report

**Date:** July 3, 2023  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Fiberglass Tank Maintenance and Repair Services for the Water Resources Department **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the single, qualified respondent, American Fiberglass, Inc. at \$400,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

This contract will provide fiberglass hydrogen stacks, piping and ductwork, scrubber, tank maintenance, and repair and replacement services for the Water Resources Department. The Department has approximately 88 fiberglass chemical tanks located at the City's water and reclamation plants and remote sites. Tank sizes range from 3,000 to 20,000 gallons.

The City solicited Request for Proposals (RFP) from all potential service providers in the City's region. The City received one (1) proposal response and was unable to perform a comparative analysis. After reviewing the offeror's response, American Fiberglass was deemed as responsive to all the contract requirements and specifications. Award is recommended to the single, qualified respondent.

The Department has been doing business with American Fiberglass for approximately five (5) years and is satisfied with their performance.

## Purchasing

Action: Award  
Procurement Type: Request for Proposals  
Contract Number: 2023194  
Local Consideration: Policy did not apply to this procurement method  
Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Water Resources Department operating budget through Enterprise Funds  
– Water and Wastewater and Greenfield WRP Joint Venture (Operations and Maintenance)

### **Proposal Responses**

American Fiberglass, Inc. - Phoenix, AZ