



City Council Report

Date: May 6, 2013
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Alyce Benge, C.P.M., CPPO, Purchasing Administrator
Subject: Purchase of a Hosted Capital Improvement Program Management Solution for the Engineering Department (**Capital Improvement Program**) (**Citywide**)

Purpose and Recommendation

Council is requested to approve a Contract to purchase a Hosted Capital Improvement Program Management Solution for Engineering Department as recommended. A committee representing Engineering, Information Technology and Purchasing evaluated responses based on the required elements.

The evaluation committee recommends awarding the contract to highest scored proposal from Keenology Corporation dba CIPPlanner Corporation (CIPPlanner) at \$402,443.57; and project contingency funds at \$40,000, for the combined total of \$442,443.57, including applicable taxes.

The contract award includes implementation services, interfaces, reports, training and the first year subscription costs, with ongoing annual subscription costs of \$94,045. Annual subscription rates are firm for the initial five-year contract period.

Background / Discussion

Capital Improvement Program (CIP) budgets adopted annually by the City range from \$130 to \$180 million and the number of projects can vary from 100 to 150 projects per year with various stages of design and construction, finite timelines and costs. The Engineering Department is currently challenged in managing CIP information and a more efficient business tool is needed to effectively manage capital project delivery, associated budgets, and project information for City staff, Department Directors and Executive staff. Engineering must be able to quickly and easily provide overall cost, schedule and project management information overall on the City's CIP investment.

CIP projects cover a wide range of infrastructure improvements from the Transportation, Water, Wastewater, Gas, Electric, Parks, Public Safety and City Facilities programs. CIP projects often involve multiple infrastructure sub-projects, finite timelines and varying schedules from several months to several years. Each of the projects, as it relates to costs, project scope and schedules, is very dynamic. This program provides the ability to manage all CIP project information from inception to completion. Simultaneous updating, tracking and reporting of both the financial and technical information of CIP projects is essential to improving efficiencies and financial management of these efforts. This software will also interface with the City's new Advantage financial system. Examples of the types of information that can be more easily provided with this solution are:

- What is the overall project estimated cost (pre-design, design, real estate, construction, staffing costs, etc.)?
- What is the budgeted cost of the project compared to the bid amount?
- Are there project savings realized?
- Is the project behind or ahead of schedule? If so, how much?
- What are the reasons for increase/decrease in project cost or change in schedule?
- When will the project be completed?

69 vendors (included (5 Mesa vendors) were invited to submit a response, in addition to the standard advertising in the Arizona Republic, Bid Net, Record Reporter and the City of Mesa Purchasing website. 53 vendors downloaded the solicitation from the Purchasing website. Seven proposals and two No Bid responses were received.

The initial contract period will be five years. The resulting Agreement provides for an option to renew at the end of the initial term, based materially on the terms and conditions of the existing Agreement. Annual subscription rates are firm for the initial five-year contract period.

Evaluation Summary:

In Round 1, each vendor's response was given an initial review by Information Technology and Purchasing. All met the minimum qualifications and moved to Round 2, in which the evaluation committee determined four proposals (eCIFM Solutions, EcoSys Management, Meridian Systems and Arcadis Group) did not closely match the City's requirements well enough to be further considered or invited to presentations. The team was notified during Round 2 that Oracle was in the process of acquiring Skire with the intent of finalizing the acquisition by the end of 2012.

In Round 3, the three remaining proposals (CapitalSoft, CIPPlanner and Skire) made their presentations. Based on their presentation, CapitalSoft was deemed non-susceptible for award and not further considered. From the presentations, the evaluation team determined the number of licenses originally specified needed to be revised. A Best & Final (BAFO) was then requested from CIPPlanner and Skire to obtain pricing for the revised quantities. Additionally, Oracle was requested to provide clarifications to certain contract items in the Skire proposal. Due to Oracle submitting an incomplete BAFO response at the extended deadline, the contract issues and pricing comparatives could not be determined. As such, Oracle was deemed not susceptible for award.

The evaluation team then completed scoring the CIPPlanner proposal against the required elements: Business Requirements and Technical Fit; and Pricing by using the pricing methodology from the Request for Proposal. Though CapitalSoft and Skire made it to the BAFO phase, these proposals were not scored due to being deemed non-susceptible for award.

Alternatives

Council may choose not to authorize the purchase and new proposals will be solicited.

Fiscal Impact

The total amount of \$442,443.57 is available from the Capital Improvement Program. Funding for subsequent years' subscription services for system maintenance and support will be included in future Engineering budget requests.

Coordinated With

Engineering, Information Technology and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids/Proposals

Solicitation Number: 2012124

Vendors Registered on Bid List: 69 (5 Mesa)

Advertising: Arizona Republic, Bid Net, Record Reporter, Purchasing Website

Downloads: 53

Protests Received: None

Initial Contract Term: 5 years

Possible Renewals: The resulting Agreement provides for an option to renew at the end of the initial term, based materially on the terms and conditions of the existing Agreement

Prices: Per pricing proposal for the initial contract period

July 10, 2012 Proposal Responses:

Avisa, LLC dba eCIFM Solutions, Inc.

San Ramon, CA

CapitalSoft, Inc.

Richardson, TX

EcoSys Management, LLC

Rye Brook, NY

Keenology Corporation dba CIPPlanner Corporation

Santa Clara, CA

Meridian Project Systems, Inc. dba Meridian Systems

Folsom, CA

Red Oak Consulting, an Arcadis Group

Phoenix, AZ

Skire, Inc.

Menlo Park, CA

No Bid Proposal Responses:

Lin-Cum, Inc.

Phoenix, AZ

Currie & Brown, Inc.

Tempe, AZ

Proposal Scoring Results:

Element / Points Possible	Keenology Corporation dba CIPPlanner Corporation
Business Requirements / 200	151
Technical Fit / 500	474
Price / 300	300
Total Points / 1,000	925

AWARD RECOMMENDATION

***Keenology Corporation dba CIPPlanner Corporation
Santa Clara, CA***

Description	Pricing
Hosted Capital Improvement Program Management Software (includes first year subscription at \$94,045)	\$166,645.00
Implementation Services (includes reports and training)	\$224,800.00
6.6% Use Tax (Software)	<u>\$10,998.57</u>
Total Amount	\$402,443.57

<u>Project Contingency:</u> For additional project expenditures, not known at present (approximately 10% of the Total Amount)	\$40,000.00
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COMBINED TOTAL AWARD - <u>\$442,443.57</u>
