



City Council Report

Date: May 19, 2014
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: City's Annual Replacement Program of Personal Computers for Various City Departments **(Citywide)**

Purpose and Recommendation

Council is requested to approve the City's Annual Replacement Program of Personal Computers as recommended.

Information Technology (IT) and Purchasing recommend authorizing purchases using the National Intergovernmental Purchasing Alliance Company (NIPA) cooperative contract with Visual Pro 360 at \$226,090.33 and the State of Arizona cooperative contract with Dell, Inc. at \$77,494.35, for the combined total award of \$303,584.68.

Background / Discussion

The City continues with its citywide lifecycle replacement strategy for Personal Computer (PC) acquisition and support to ensure the PC platform continues to meet the business needs of the City. Cycle replacement funding for FY 2013/14 is \$600,000 with the primary focus being ruggedized laptop replacement for Public Safety and Utilities.

On January 13, 2014, Council approved the purchase of eighty-one replacement ruggedized notebook computers for Fire & Medical's Electronic Patient Care Reporting System at \$308,872.68. The current request includes fifty-four ruggedized and semi-ruggedized laptops for Police, Fire & Medical and Water Resources. Of the fifty-four devices, eight are lower cost semi-rugged models that will be used in suitable Police vehicles; as Information Technology continues to seek new lower cost options. The ruggedized models are necessary since the devices are placed in vehicles and must withstand extreme temperatures and rough conditions.

The remaining available funds will support desktop PC replacement for ninety-eight workstations in various City departments. Funding also incorporates Windows tablets in concert with existing Apple and Android tablets which are currently being evaluated for use within the City and the Replacement Program. The program continues to provide a common computing environment that is essential for employee communication. Information sharing, employee productivity and effective use of computing support staff. Changing technology requires the desktop computing platform to remain robust, scalable, and manageable.

IT continues its internal partnership with the City's warehouse by providing the erased PCs for resale and equipment which does not sell is recycled. In 2013, the City recouped \$75,000 through the resale of retired PCs.

Fire & Medical recently purchased six Panasonic toughbooks for use with the ePCR program, these are in addition to the eighty-one purchased in January. Three more toughbooks are currently on order to be used for Fire & Medical's CAD/iMobile program. Both purchases were processed through normal purchasing processes and awarded to Visual Pro 360 based on competitive selection. Because the combined amount of these purchases will exceed the procurement and Council threshold of \$25,000 on a yearly basis, Council approval is required.

Alternatives

Council may choose not to authorize purchases from the National IPA cooperative and State of Arizona contracts and new bids will be obtained.

Fiscal Impact

The total amount of \$303,584.68 is available in the Information Technology Department budget.

Coordinated With

Information Technology, Police, Fire, Water Resources, and Purchasing

AWARD RECOMMENDATIONS

I. PURCHASING INFORMATION

Action: Award

Contracting Agency: National IPA

Contracting Agency Contract Number: 120471

Mesa Contract Number: 2014244

**Visual Pro 360
Tempe, AZ**

Panasonic Toughbook Hardware for the PC Cycle Replacement Program, per Specifications and Pricing, to include:

- CF-31 Toughbook Ruggedized Laptops at \$3,836 per unit
 - CF-53 Toughbook Ruggedized Laptops at \$2,425 per unit
 - JT-B1 ToughPad Ruggedized 7" Tablet at \$1,399 per unit
- Estimated Price Sub Total \$197,255.00

Panasonic Toughbook Hardware for CAD/iMobile

- Three - CF-31 Toughbook Ruggedized Laptops at \$3,836 per unit

Estimated Price Sub Total \$11,508.00

Estimated Sub Total Base \$208,763.00

8.3% sales tax \$17,327.33

Estimated Total \$226,090.33

II. PURCHASING INFORMATION

Action: Award

Contracting Agency: State of Arizona

Contracting Agency Contract Number: ADSP010-00000010

Mesa Contract Number: 2014244

**Dell, Inc.
Round Rock, TX**

Dell Personal Computer Hardware and Services for the PC Cycle Replacement Program, per Specifications and Pricing, to include:

- Latitude E6440 series laptops at \$1,455 per unit
- OptiPlex 7010 series workstations (individual unit prices range from \$665 to \$687)
- OptiPlex 9020 series workstations at \$1,452 per unit
- Venue 8 Pro Tablet series at \$414 per unit
- 22" wide professional monitor at \$150 per unit
- Precision T5610 series workstations at \$3,025 per unit

Estimated Price \$72,188.50

7.35% sales tax \$5,305.85

Estimated Total \$77,494.35

Total Contract Award: \$303,584.68