



City Council Report

Date: July 20, 2026
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two-Year Renewal Options for Seasonal Ice Rink Construction, Installation, and Removal Services for the Parks, Recreation & Community Facilities Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Parks, Recreation & Community Facilities Department and Procurement Services evaluated responses and recommend awarding the contract to the highest scored proposal from IRA Rinks West, LLC dba Ice Rink Events in a total amount not to exceed \$204,800 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide for the rental, installation, operation, maintenance, and removal of a temporary outdoor ice rink at the Plaza at Mesa City Center for Merry Main Street. The rink will include the necessary refrigeration equipment, rink system, skate rentals, resurfacing equipment, and related support services. Contractor experience and equipment reliability are especially important because of Mesa's warm winter climate and increased visitor activity during the holiday season. The ice rink will serve as a featured holiday attraction to support downtown activation, provide a recreational amenity for residents and visitors, and promote community gathering. The City intends for the rink to operate seven days per week, including holidays, from approximately late November through early January each season.

City staff issued a Request for Proposals (RFP) to all registered Seasonal Ice Rink Construction, Installation, and Removal Services vendors. Two proposal responses were received, of which both vendors met the minimum qualifications. The two proposal responses were evaluated and scored in accordance with the City's established policies and procedures and relative to the scoring criteria in the solicitation. Scoring criteria included qualifications and experience, proposed solution, and proposed pricing. Based on the evaluation results, the committee recommend awarding the contract to the highest-scoring and lowest priced respondent.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2026130

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years, subject to Administrative review and approval

Funding Source: Parks, Recreation and Community Facilities Department operating budget (Transient Lodging Tax)

Proposal Responses

IRA Rinks West, LLC dba Ice Rinks of America – Virginia Beach, VA (Recommended)

Magic Ice USA, Inc. – Miami, FL

Proposal Scoring Results

Respondent	Total Points Possible / 100
IRA Rinks West, LLC dba Ice Rinks of America (Recommended)	98.00
Magic Ice USA, Inc.	74.95