



City Council Report

Date: May 6, 2013
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Alyce Benge, C.P.M., CPPO, Purchasing Administrator
Subject: Dollar Limit Increase to the Term Contract for Fire Protective Clothing for the Fire & Medical Department (Citywide)

Purpose and Recommendation

Council is requested to approve a dollar limit increase to the Term Contract for Fire Protective Clothing as recommended.

Fire & Medical and Purchasing recommend authorizing a dollar limit increase with United Fire Equipment Company from \$100,000 to \$170,000 annually, based on estimated requirements.

Background / Discussion

This contract provides fire protective clothing (turnout coats and turnout pants) to be worn by fire personnel during structural firefighting operations or when physical hazards are likely to be encountered, such as during non-fire related rescue operations, emergency medical operations, and victim extrication. Fire protective clothing is purchased on an as-needed basis during the contract period.

When the initial contract was bid and awarded in August 2010, Fire & Medical was not hiring due to budget. The bid included quantities to maintain the existing number of turnouts. Due to retirements and the addition of Fire Station 220 personnel, the purchase of new personal protective clothing has resumed. Replacement of unserviceable protective clothing has also affected the contract allocation. The increase will allow for purchases of fire protective clothing for new firefighters and replacement of retired protective clothing.

Council approved the initial three-year contract at \$100,000 annually with one, two-year renewal option on August 23, 2010, and a one-time increase of \$25,000 during the second-year was administratively approved on May 30, 2012.

The increase of \$70,000 is requested through the current, third-year contract ending 8/31/2013. Staff anticipates the new annual contract amount will be needed for the upcoming renewal period.

Only two responses were received in 2010 and United Fire's proposal was clearly superior. Based on this, we are not requesting to rebid but to add dollars to the contract.

Alternatives

Council may choose not to authorize the increase and new bids will be obtained.

Fiscal Impact

The total amount of \$170,000 is available in the Fire & Medical operating budget.

Coordinated With

Fire & Medical and Purchasing

PURCHASING INFORMATION

Action: Dollar Limit Increase

Procurement Type: Request for Proposals

Solicitation Number: 2010155

Responses Received: 2 (and 1 late proposal)

Contract Term: 8/24/2010 through 8/31/2013

June 2010 Proposal Results:

Element / Maximum Points	United Fire Equipment Tempe, AZ	L. N. Curtis Phoenix, AZ
Comfort and Fit / 15	15	0
Feature Functionality / 15	15	8
Garment Movement / 15	15	8
Drag Rescue Device (DRD) / 12	8	12
Quality / 10	10	10
Compliance to Specifications / 10	9	7
Customer Service / 8	7.8	6.6
Warranty / 5	5	5
Tracking System Label and Packaging / 5	5	5
Total Technical Points / 95	89.8	61.6
Total Pricing Points / 5	5	4.65
Total Overall Points / 100 Overall Points	94.8	66.25

The following "late" proposal was rejected:
Municipal Emergency Services – Tempe, AZ

DOLLAR LIMIT INCREASE RECOMMENDATION

United Fire Equipment Company

Tempe, AZ

Description	
Fire Protective Clothing per City of Mesa Technical Specifications and Bid Pricing as offered	
Original Award 8/23/2010 (Current Limit)	\$100,000
Increase Request 5/6/2013	<u>\$70,000</u>
New Annual Contract Amount	<u>\$170,000</u>