



City Council Report

Date: April 1, 2019
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Asphalt Materials for the Transportation Department (Funded by the Local Streets Fund) **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Transportation Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the two, qualified and responsible proposals from Hanson Aggregates, LLC dba Hanson Aggregates; and Calmat Company dba Vulcan Materials Company; at \$1,075,000 annually, with an annual increase allowance of up to 5% or the adjusted Producer Price Index.

Background / Discussion

This contract will provide hot asphalt material per specifications to pave, patch and fill potholes throughout the City.

Two, City of Mesa asphalt vendors submitted proposals in response to the Request for Proposal. Transportation has determined having two vendors on contract would be beneficial to the City. This will allow the asphalt crew the ability to purchase hot asphalt from the vendor making the needed material who is closest to the jobsite. The current contracted vendor does not always have material available locally; two vendors will allow City crews to pickup hot asphalt materials rather than driving further away for the materials.

The evaluation committee evaluated the two proposals based on the scoring criteria stated in the solicitation. Award is being unanimously recommended to the two, qualified and responsive proposal respondents: Hanson Aggregates; and Vulcan Materials Company.

Purchasing Information

Action: Award
Procurement Type: Request for Proposals
Contract Number: 2019126
Local Consideration: Not applicable as there were no Mesa responses
Protests Received: None
Initial Contract Term: Three years
Possible Renewals: Up to a maximum of two years, renewals subject to Administrative review and approval
Funding Source: Transportation Department operating budget through the Local Streets Fund

Proposal Responses

Hanson Aggregates - Tempe, AZ

Calmat Company dba Vulcan Materials Company - Phoenix, AZ

Final Scoring

Proposal Respondent	Total Points Possible / 100
Hanson Aggregates (Recommended)	<u>84.37</u>
Vulcan Materials Company (Recommended)	55.67