



Council Report

Date: May 19, 2014
To: City Council
Through: Natalie Lewis, Assistant to the City Manager
From: Corinne Nystrom, Airport Director
Subject: Falcon Field Airport Rentals and Other Fees
City Council District # 5

Strategic Initiatives



Purpose and Recommendation

The purpose of this Council Report is to recommend the deletion of the Falcon Field Airport Tiedown Transfer Fee. This fee deletion recommendation demonstrates the Airport's desire to have good customer relations, and demonstrates the Airport's awareness concerning the viability of our fees and charges. We have determined that the Tiedown Transfer Fee is obsolete and does not generate revenue for the Airport.

Background, Discussion, and Recommendations

Falcon Field Airport serves the general aviation needs of Mesa and the region. One of the Airport's primary goals is to provide outstanding customer service to the tenants and users. One way to enhance our customer service is to consider eliminating unnecessary fees and charges. We find on occasion that certain fees and charges no longer are needed. Tiedown demand has dropped precipitously over the years. We have several well located tiedowns and our customers are happy with the choices. There are no tiedown transfers requested and therefore there are no Tiedown Transfer Fees.

Alternatives

One alternative is to leave the fee/charge as it currently exists. However, Staff recommends the second alternative, which is to approve the proposed change to the Tiedown Fee.

Fiscal Impact

There is no fiscal impact if this change is approved. The fee proposed for elimination has not been generating revenue for the Airport since it was enacted several years ago.

Concurrence

The above information is being shared with the tenants and users of the airport via the Airport website, notices sent to them via U.S. Mail and/or email, and at airport tenant meetings.

Department: Falcon Field Airport
Proposed Changes to Fees & Charges

Document of Change: Resolution

Description of Services:	Current Fee/Charge	Unit	Proposed Fee/Charge	Date Last Revised	FY 14/15 Fiscal Impact	Notes
TIEDOWNS				08/01/11		
Tiedown Transfer Fee	\$109	per transfer	\$0.00		\$0.00	Overall demand in the last 5 years for tiedowns has dropped considerably effectively eliminating any transfers and therefore any transfer fees. The total Fiscal Impact is \$0.00.

* Excluding Customers who are renting vehicles for insurance claim purposes only.
+ Applies only to gross revenue that is generated at the airport.

	Current Falcon Field	Actual Falcon Field 12.13	Proposed Falcon Field 14.15	Add'l Revenue	Deer Valley Goodyear	Deer Valley Goodyear 14.15	Chandler	Chandler 14.15	Glendale	Phx-Mesa Gateway	Scottsdale
TIEDOWNS											
Small Single Engine Aircraft	\$ 46.00	\$ 46.00			\$ 24.20	\$ 24.73 *	\$ 47.50	\$ 49.00 *	\$ 20.00	\$ 44.00 ¹⁾	\$ 35.00
Small Twin Engine Aircraft	\$ 54.00	\$ 54.00			\$ 24.20	\$ 24.73 *	\$ 64.50	\$ 66.50 *	\$ 20.00	\$ 98.00 ²⁾	\$ 45.00
Open Tie Down- Large propeller	\$ 117.00	\$ 117.00			\$ 24.20	\$ 24.73 *	\$ 131.50	\$ 135.50 *	\$ 20.00	\$ 201.00 ³⁾	\$ 110.00
Jet Aircraft	\$ 117.00	\$ 117.00			\$ 24.20	\$ 24.73 *	\$ 131.50	\$ 135.50 *	\$ 20.00	\$ 316.00 ⁴⁾	\$ 110.00
Heli	\$ 111.00	\$ 111.00			\$ 24.20	\$ 24.73 *	\$ 47.50 - 131.50	\$ 49 - 135.50 ⁸⁾	\$ 20.00	\$ 672.00 ⁵⁾	\$35-110
Covered Tiedowns	\$ 106.00	\$ 106.00			\$ 97.11 -- 106.60	\$ 99.24 -- 108.94 ^{*7}	\$ 124.00	\$ 128.00 *		\$ 1,321.00 ⁶⁾	\$ 85.00
Tiedown Transfer Fee	\$ 109.00	\$ 109.00	TO DELETE		\$ -	*					
HANGARS											
Regualar T-Hangars	\$ 220.00	\$ 220.00			\$ 199.42	\$ 203.80 *	\$ 233.00	\$ 240.00 *		\$ 350.00	\$ 150.00
Large T-Hangars	\$ 370.00	\$ 370.00			\$ 289.51	\$ 295.87 *	\$ 412.00	\$ 424.00 *			
Small Executive Hangar	\$ 574.00	\$ 574.00								\$ 350.00	
Large Executive Hangar	\$ 1,105.00	\$ 1,105.00									
Hangar Transfer Fee	\$ 217.00	\$ 217.00									
Hangar Cleaning Deposit (full refund if clean)	\$ 272.00	\$ 272.00									
STORAGE ROOMS											
Small	\$ 66.00	\$ 66.00					\$ 42.00	\$ 43.00			
Large	\$ 159.00	\$ 159.00					\$ 116.00	\$ 119.00			
Storage Room Cleaning Deposit	\$ 163.00	163.00									
FUEL FLOWAGE FEE											
100LL AVGAS & Alternative Fuels	\$ 0.10	\$ 0.10		\$ 0.09	\$ 0.09	\$ 0.10	\$ 0.10	\$ 0.09	\$ 0.12	\$ 0.08	
Jet A Fuel	\$ 0.12	\$ 0.12		\$ 0.09	\$ 0.09	\$ 0.10	\$ 0.10	\$ 0.09	\$ 0.12	\$ 0.08	
EQUIPMENT/STAFF RENTAL											
Airport Equip. Rental (hrly)	\$ 106.00	\$ 106.00								\$71-\$123	
Airport Staff Assistance (Hrly)	\$ 50.00	\$ 50.00					\$ 41.25	\$ 41.25		\$64-\$76	\$ 46.96
Airport Staff O/T Rate (Hrly)	\$ 75.00	\$ 75.00					\$ 61.75	\$ 61.75			
LATE PAYMENT FEE											
Late Payment Fee (Hangars, tie-downs,storage rooms)	\$ 20.00	\$ 20.00									
Returned Payments	\$ 25.00	\$ 25.00									
ACCESS CONTROL CARD											
Access Control Card (1 card)	\$ _____			\$ 25.00					\$ 10.00	\$ 36.00	\$ 50.00
Addtl Access Control Cards -each	\$ 40.00	\$ 40.00									
Replacement Access Control Card	\$ 40.00	\$ 40.00		\$ 15.00			\$ 35.00	\$ 35.00	\$ 10.00	\$ 50.00	
Access Gate Violation - 1st	\$ _____						\$ -				
Access Gate Violation - 2nd	\$ 100.00	\$ 100.00					\$ 100.00	\$ 100.00			
Access Gate Violation - 3 or more	\$ 200.00	\$ 200.00					\$ 200.00	\$ 200.00			
RENTAL CAR CONCESSIONS											
Rental Car Concession Fee	5%	5%							day		8%
Rental Car Parking Space per space	\$ 30.00	\$ 30.00									
FLIGHT TRAINING/COMMERCIAL FEES											
Flight Training/Student Flight Hours					\$2.10 per student flight	\$2.15 per student flight *					
Commercial Fee					\$100 per aircraft 12,500 lbs or less; \$250 if > 12,500 lbs				\$50.00 per month per aircraft used for commercial activity.		
Commercial Fee non-charter					\$500 per year or 2% gross receipts						\$25.00 per month or 2 1/2% gross revenues

