

Council Report

Date: May 19, 2014

To: City Council

Through: Natalie Lewis, Assistant to the City Manager

From: Corinne Nystrom, Airport Director

Subject: Falcon Field Airport Rentals and Other Fees

City Council District # 5

Strategic Initiatives





Purpose and Recommendation

The purpose of this Council Report is to recommend the deletion of the Falcon Field Airport Tiedown Transfer Fee. This fee deletion recommendation demonstrates the Airport's desire to have good customer relations, and demonstrates the Airport's awareness concerning the viability of our fees and charges. We have determined that the Tiedown Transfer Fee is obsolete and does not generate revenue for the Airport.

Background, Discussion, and Recommendations

Falcon Field Airport serves the general aviation needs of Mesa and the region. One of the Airport's primary goals is to provide outstanding customer service to the tenants and users. One way to enhance our customer service is to consider eliminating unnecessary fees and charges. We find on occasion that certain fees and charges no longer are needed. Tiedown demand has dropped precipitously over the years. We have several well located tiedowns and our customers are happy with the choices. There are no tiedown transfers requested and therefore there are no Tiedown Transfer Fees.

Alternatives

One alternative is to leave the fee/charge as it currently exists. However, Staff recommends the second alternative, which is to approve the proposed change to the Tiedown Fee.

Fiscal Impact

There is no fiscal impact if this change is approved. The fee proposed for elimination has not been generating revenue for the Airport since it was enacted several years ago.

Concurrence

The above information is being shared with the tenants and users of the airport via the Airport website, notices sent to them via U.S. Mail and/or email, and at airport tenant meetings.

Fee Recommendation Schedule

Department: Falcon Field Airport Proposed Changes to Fees & Charges

Document of Change: Resolution		<u> </u>			FY 14/15	
Description of Services:	Current Fee/Charge	Unit	Proposed Fee/Charge	Date Last Revised	Fiscal Impact	Notes
TIEDOWNS				08/01/11		
						Occupation and in the least 5 courses for
-Tiedown Transfer Fee	\$109	per transfer	\$0.00		\$0.00	Overall demand in the last 5 years for tiedowns has dropped considerably effectively eliminating any transfers and therefore any transfer fees. The total Fiscal Impact is \$0.00.
Excluding Customers who are renting vehicles - Applies only to gross revenue that is generated	for insurance claim p I at the airport.	urposes only. 	Ì			

STORAGE UNIT PRICES

January 15, 2014 FOR: 2014.15

Name	Bldg Size		Monthly Cost (not incl tax)	Price per Sq. Ft.	Notes		
		(sq ftg)					
A-AAAKey Mini Storage	5 x 10	50	\$ 41.00	\$ 0.820			
480-968-1021	5 x 15	75	\$ 49.00	\$ 0.653			
	10 x 10	100	\$ 71.00	\$ 0.710			
	10 x 15	150	\$ 101.00	\$ 0.673			
	10 x 20	200	\$ 115.00	\$ 0.575			
	10 x 30	300	\$ 159.00	\$ 0.530			
Armored Self-Storage	5 x 10	50	\$ 69.00	\$ 1.380			
480-839-5539	10 x 10	100	\$ 119.00	\$ 1.190			
100 007 0007	10 x 15	150	\$ 164.00	\$ 1.093			
	10 x 20	200	\$ 212.00	\$ 1.060			
			\$ -	7			
Storage Solutions	5 x 10	50	\$ 60.00	\$ 1.200			
480-962-8690	10 x 10	100	\$ 93.00	\$ 0.930			
	10 x 15	150	\$ 99.00	\$ 0.660			
	10 x 20	200	\$ 119.00	\$ 0.595			
Public Storage	10 x 10	100	\$ 71.00	\$ 0.710			
480-962-8690	10 x 15	150	\$ 82.00	\$ 0.547			
100 702 0070	10 x 20	200	\$ 115.00	\$ 0.575			
	10 x 20	300	\$ 180.00	\$ 0.600			
	20 x 20	400	\$ 209.00	\$ 0.523			

Falcon Field Airport Storage Rooms

Small 172.8 sq ft at \$ 0.382 = \$ 66.00

Large 352.0 sq ft at \$0.4517 = \$ 159.00

As of February 3, 2014	Current Actual Proprosed A		Addt'l	t'i Deer Valley Deer Valley							Phx-Mesa				
	Falcon Field	Falcon Field 12.13	Falcon Field 14.15	Revenue	Goodyear	Goodyea		•	Chandler	Chandler 14.15		Glendale	Gateway	\$	Scottsdale
TIEDOWNS															
Small Single Engine Aircraft	\$ 46.00	\$ 46.00		\$	24.20	\$		\$	47.50 \$	49.00	* \$	20.00 \$	44.00	¹⁾ \$	35.00
Small Twin Engine Aircraft	\$ 54.00	\$ 54.00		\$	24.20	\$	24.73 *	\$	64.50 \$	66.50	* \$	20.00 \$	98.00	2) \$	45.00
Open Tie Down- Large propeller	\$ 117.00	\$ 117.00		\$	24.20	\$	24.73 *	\$	131.50 \$	135.50	* \$	20.00 \$	201.00	³⁾ \$	110.00
Jet Aircraft	\$ 117.00	\$ 117.00		\$	24.20	\$	24.73 *	\$	131.50 \$	135.50	* \$	20.00 \$	316.00	⁴⁾ \$	110.00
Heli	\$ 111.00	\$ 111.00		\$	24.20	\$	24.73 *	\$ 47.5	0 - 131.50 \$	49 - 135.50	8) \$	20.00 \$	672.00	5)	\$35-110
Covered Tiedowns	\$ 106.00	\$ 106.00		\$ 9	7.11 106.60	\$ 99.24	- 108.94 *	⁷ \$	124.00 \$	128.00	*	\$	1,321.00	⁶⁾ \$	85.00
Tiedown Transfer Fee	\$ 109.00	\$ 109.00	TO DELETE	\$	-		*	*							
HANGARS															
Regualar T-Hangars	\$ 220.00	\$ 220.00		\$	199.42	\$	203.80 *	\$	233.00 \$	240.00	*	\$	350.00	\$	150.00
Large T-Hangars	\$ 370.00	\$ 370.00		\$	289.51	\$	295.87	* \$	412.00 \$	424.00	*				
Small Executive Hangar	\$ 574.00	\$ 574.00										\$	350.00		
Large Executive Hangar	\$ 1,105.00	\$ 1,105.00													
Hangar Transfer Fee	\$ 217.00	\$ 217.00													
Hangar Cleaning Deposit (full refund if clean)	\$ 272.00	\$ 272.00													
STORAGE ROOMS															
Small	\$ 66.00	\$ 66.00						\$	42.00 \$	43.00					
Large	\$ 159.00	\$ 159.00						\$	116.00 \$	119.00					
Storage Room Cleaning Deposit	\$ 163.00	163.00													
FUEL FLOWAGE FEE															
100LL AVGAS & Alternative Fuels	\$ 0.10	\$ 0.10		\$	0.09	\$	0.09	\$	0.10 \$	0.10	\$	0.09 \$	0.12	\$	0.08
Jet A Fuel	\$ 0.12	\$ 0.12		\$	0.09	\$	0.09	\$	0.10 \$	0.10	\$	0.09 \$	0.12	\$	0.08
EQUIPMENT/STAFF RENTAL															
Airport Equip. Rental (hrly)	\$ 106.00	\$ 106.00											\$71-\$123		
Airport Staff Assistance (Hrly)	\$ 50.00	\$ 50.00						\$	41.25 \$	41.25			\$64-\$76	\$	46.96
Airport Staff O/T Rate (Hrly)	\$ 75.00	\$ 75.00						\$	61.75 \$	61.75					
LATE PAYMENT FEE															
Late Payment Fee (Hangars, tie-downs, storage rooms)	\$ 20.00	\$ 20.00													
Returned Payments	\$ 25.00	\$ 25.00													
ACCESS CONTROL CARD															
Access Control Card (1 card)	\$			\$	25.00						\$	10.00 \$	36.00	\$	50.00
Addtl Access Control Cards -each	\$ 40.00	\$ 40.00													
Replacement Access Control Card	\$ 40.00	\$ 40.00		\$	15.00			\$	35.00 \$	35.00	\$	10.00 \$	50.00		
Access Gate Violation - 1st	\$							\$	-						
Access Gate Violation - 2nd	\$ 100.00	\$ 100.00						\$	100.00 \$	100.00					
Access Gate Violation - 3 or more	\$ 200.00							\$	200.00 \$	200.00					
RENTAL CAR CONCESSIONS															
Rental Car Concession Fee	5%	5%										day			8%
Rental Car Parking Space per space	\$ 30.00														
FLIGHT TRAINING/COMMERCIAL FEES															
Flight Training/Student Flight Hours				\$2.	10 per	\$2.15 per	r	*							
					dent flight	student fl	ight								
					00 per aircraft						\$50.00	0 per month per			
Commercial Fee					500 lbs or						aircraf	t used for			
					s; \$250 if >						comme	ercial activity.			
					500 lbs									\$25.00	per month
Commercial Fee non-charter					00 per year or										2% gross
				2%	gross receipts	•								revenu	es

		Current Falcon Field	Actual Falcon Field 12.13	Proprosed Falcon Field 14.15	Addt'l Revenue	Deer Valley Goodyear	Deer Valley Goodyear 14.15	Chandler	Chandler 14.15	 Glendale	Phx-Mesa Gateway	Sco	ottsdale
WAITING LIST/SECURITY DEPOSIT													
Wait List Application Fee		\$ 25.00	\$ 25.00							 			
Lease Document Transaction Fee		\$ 250.00	\$ 250.00										
Waiting List Dep/Sec Covered Tie Down		\$ 106.00	\$ 106.00							 			
Waiting List Dep/Sec Reg T Hangar		\$ 220.00								 			
Waiting List Dep/Sec Lg T Hangar		\$ 370.00	\$ 370.00							 			
Waiting List Dep/Sec Sml Sq Hangar	[wanting List] Small Executive Hangar	\$ 574.00	\$ 574.00										
Waiting List Dep/Sec Lg Sq Hangar	[Waiting List] Large Executive Hangar	\$ 1,105.00	\$ 1,105.00										
Waiting List Dep/Sec Sml Stg Rm		\$ 66.00								 			
Waiting List Dep/Sec Lg Str Rm		\$ 159.00								 			
Waiting List Deposit-Refund Fee		\$ 27.00	\$ 27.00							 			
MISC FEES CHARGED BY OTHERS													
Transient - single (per night)										\$ 3.75			
Transient - multi (per night)										\$ 5.25			
Transient - > 12,500 lbs per 1,000 lbs										 		\$	1.5
Transient Parking Fee per night										 			
Single										 		\$	5.0
Twin										 		\$	15.0
Jet										 		\$	75.0
Single Rotor Heli < 12,500 Single Rotor Heli > 12,500										 		\$ \$	4.0 8.0
Twin Rotor Heli										 		\$ \$	12.0
Airport Terminal Gate Fee										 		Ψ	12.0
Single										 		\$6.00/u	se
Twin										 		\$8.00/u	
Jet										 		\$12.00/	
Single Rotor Heli < 12,500										 		\$6.00/u	
Single Rotor Heli > 12,500										 		\$8.00/u:	
Twin Rotor Heli												\$12.00/	use
Subject to cost of living increases -5,000 lbs										 			
5001-12,000 lbs 2,501-35,000 lbs													
2301-33,000 lbs 55,001-100,000 lbs 00,001-255,000 lbs										 			
00,001-255,000 lbs -255,000 lbs										 			

4/30/2014