



City Council Report

Date: October 16, 2023
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Use of a Cooperative Contract for the Purchase of (2) Heavy-Duty Trailers (Additions) for the Transportation Department (**Funded by the Local Streets Fund**) (**Citywide**)

Recommendation

Council is requested to approve the award as recommended.

The Fleet Services and Transportation Departments and Purchasing recommend authorizing the purchase using the Sourcewell cooperative contract with Empire Southwest, LLC (a Mesa business) for \$222,278.15, based on estimated requirements.

Background / Discussion

The purchase of a new heavy-duty haul trailer is essential to facilitate the transportation of the new paver, which is currently on order for our in-house Asphalt workgroup. The existing trailer is unable to move this piece of equipment due to its lower clearance. The purchase will also include a rollback trailer which is necessary for mobilization of the new backhoe that is currently on order for the new in-house Concrete crew.

The Sourcewell cooperative contract has been competitively bid and meets the City's procurement requirements. Utilizing the Sourcewell contract allows the City to receive very competitive rates based on a formally solicited agreement. The City believes the price is fair and reasonable and soliciting for these products would not result in the City receiving more favorable pricing or terms. Manufacturer has stated that discounts are identical across all Cooperatives.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2024028
Contracting Agency/Contract Number – Sourcewell / #092922-TKI
Local Consideration: Policy did not apply to this procurement method
Funding Source: Fleet Services Department budget through the Vehicle Replacement Fund

AWARD RECOMMENDATION

One – 2024 Trail King TK110SA Slide Axle Trailer per Contract No. 2024037 and Sourcewell #092922-TKI

Base	\$143,442.00
Sourcewell 15% Contract Discount	<u>(\$21,516.30)</u>
Total after Discount	\$121,925.70
Freight	\$6,200.00
Sub Total	\$128,125.70
8.3% Sales Tax	\$10,634.43
Delivery Fee	\$250.00
Doc Fee	<u>\$225.00</u>
Total (1 Unit)	<u>\$139,235.13</u>

One – 2025 Trail King TK50RB Rollback Trailer per Contract No. 2024037 and Sourcewell #092922-TKI

Base	\$85,305.00
Sourcewell 15% Contract Discount	<u>(\$12,795.75)</u>
Total after Discount	\$72,509.25
Freight	\$3,500.00
Sub Total	\$76,009.25
8.3% Sales Tax	\$6,308.77
PDI	\$250.00
Delivery Fee	\$250.00
Doc Fee	<u>\$225.00</u>
Total (1 Unit)	<u>\$83,043.02</u>

Combined Total (2 Trailers) \$222,278.15

One Addition Slide Axle Trailer and One Addition Rollback Trailer for the Transportation Department funded by the Local Streets Fund.