



City Council Report

Date: May 20, 2013
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Alyce Benge, C.P.M., CPPO, Purchasing Administrator
Subject: Purchase of Two Replacement Light-Duty Cab and Chassis Service Body Vehicles for the Energy Resources, Gas Utility (**Funded by the Utility Replacement Extension and Renewal Fund**) (**Citywide**)

Purpose and Recommendation

Council is requested to approve a contract to purchase two replacement light-duty cab and chassis service body vehicles as recommended.

Fleet Services, Energy Resources and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Berge Ford (a Mesa business) at \$73,968.07.

Background / Discussion

This purchase will provide two replacement 1-ton, 4X2 cab chassis equipped with 9 ft., 60" cab to axle service body vehicles. The proposed vehicles will replace two Gas Utility vehicles which have met established criteria for replacement.

This purchase is part of the ongoing City of Mesa vehicle replacement program run by Fleet Services. The vehicle being replaced will be retired and sold at auction.

This contract was bid by mesa rather than using State contract.

90 vendors (included 9 Mesa vendors) were invited to submit a response, in addition to the standard advertising in the Arizona Republic, Bid Net, Record Reporter and the City of Mesa Purchasing website. 18 vendors downloaded the solicitation from the Purchasing website. Two responses (including one Mesa vendor) were received.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The total amount of \$73,968.07 is available in the Utility Replacement Extension and Renewal Fund.

Coordinated With

Fleet Services, Energy Resources – Gas Utility, and Purchasing

PURCHASING INFORMATION

Action: Award

Procurement Type: Invitation for Bids

Solicitation Number: 2013055

Vendors Registered on Bid List: 90 (9 Mesa)

Advertising: Arizona Republic, Bid Net, Record Reporter, Purchasing Website

Downloads: 18

Protests Received: None

Pricing: The City reserves the right to purchase additional light duty 4x2 cab chassis equipped with 9 ft., 60" Cab to Axle Service Body for 12 months after the bid award date

Cooperative: Pricing available to other public agencies

April 1, 2013 Responses:

Berge Ford Mesa, AZ	\$66,862.00 (Recommended) \$65,691.92 (Bid less 1.75% Mesa TPT)
Courtesy Chevrolet Non-Responsive Phoenix, AZ	Non-Responsive (Front Axle & Equipment – 4,400 lb. capacity did not meet specs; 4,800 lb. capacity required.)
PFVT Motors Inc. Peoria, AZ	Non-Responsive (Incomplete Response - General Specifications pages 26 -27 did not reflect "In Agreement" or provide an explanation of deviation.)

AWARD RECOMMENDATION

***Berge Ford
Mesa, AZ***

Description	
Quantity 2 – New Ford F-350, Light Duty 4x2 Cab Chassis Equipped with 9 Ft., 60" Cab to Axle Service Body per Specifications and Pricing as offered @ \$33,431.00 / each plus options @ \$477.33 / each	
Base	\$66,862.00
Options	\$954.66
9.05% Sales Tax	\$6,137.41
\$7.00 Tire Tax per Vehicle	\$14.00
Total	<u>\$73,968.07</u>