



# City Council Report

**Date:** August 21, 2023  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Cooperative Contract Use for the Purchase of Two Backhoe Loaders, One Compactor Roller, and One Asphalt Paver for the Transportation Department as requested by the Fleet Services Department **(Funded by the Local Streets Fund) (Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Fleet Services and Transportation Departments and Purchasing recommend authorizing the purchase using the State of Arizona cooperative contract with Empire Southwest, LLC (a Mesa business) at \$1,166,695.69.

## Background / Discussion

This purchase will provide two Caterpillar backhoe loaders (one replacement and one addition), one Caterpillar compactor roller (addition), and one Caterpillar asphalt paver (addition) for the Transportation Department.

The backhoe loader that is being replaced has met established criteria and will be either traded, auctioned, sold, or deployed for special uses. The new additions of the compaction roller and mid-size asphalt paver will allow Transportation to complete requests for large patching and long-span street repairs. The current equipment is undersized and inadequate to perform larger asphalt repairs and small projects. The new addition backhoe will be used for Transportation's new concrete program. It will be used to demo and remove old sections of concrete that need to be repaired.

The State of Arizona cooperative contract has been competitively bid and meets the City of Mesa's procurement requirements. Utilizing this cooperative contract allows the City to receive competitive rates based on a formally solicited agreement. The City believes the pricing is fair and reasonable and soliciting for this product would not result in the City receiving any more favorable pricing or terms. Additionally, this heavy equipment is being provided in an expedited timeline. The State cooperative provides the best available pricing compared to the OMNIA, Sourcewell, and City of Tucson contracts.

## Purchase Information

Action: Award

Procurement Type: Cooperative Contract Use

Contract Number: 2024009

Contracting Agency/Contract Number: State of Arizona/#CTR052847

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Funding Source: Fleet Service Department budget through the Local Streets Fund

### AWARD RECOMMENDATION

Quantity 2 – 2023 Caterpillar 420XE Backhoe Loaders per Contract No. 2024009, State of Arizona Contract #CTR052847, and Quote dated 6/9/2023:

|   |                      |
|---|----------------------|
| Base Bid Price (\$201,938.00/each)          | \$403,876.00         |
| less State 22% Discount (\$44,426.36)/each) | <u>(\$88,852.72)</u> |
| Sub-Total (\$157,511.64/each)               | \$315,023.28         |
| 8.3% Sales Tax (\$13,073.47/each)           | <u>\$26,146.94</u>   |
| Total ( <u>\$170,585.11/each</u> )          | \$341,170.22         |

Quantity 1 – 2023 Caterpillar CB10 Compactor Roller per Contract No. 2024009, State of Arizona Contract #CTR052847, and Quote dated 6/8/2023:

|                                    |                      |
|------------------------------------|----------------------|
| Base Bid Price (1 Unit)            | \$233,783.00         |
| less State of Arizona 19% Discount | <u>(\$44,418.77)</u> |
| Sub-Total                          | \$189,364.23         |
| 8.3% Sales Tax                     | <u>\$15,717.23</u>   |
| Total                              | <u>\$205,081.46</u>  |

Quantity 1 – 2023 Caterpillar AP655 -07 Asphalt Paver per Contract No. 2024009, State of Arizona Contract #CTR052847, and Quote dated 6/8/2023:

|                                    |                       |
|------------------------------------|-----------------------|
| Base Bid Price (1 Unit)            | \$698,651.00          |
| less State of Arizona 18% Discount | <u>(\$125,757.18)</u> |
| Sub-Total                          | \$572,893.82          |
| 8.3% Sales Tax                     | <u>\$47,550.19</u>    |
| Total                              | <u>\$620,444.01</u>   |

**Combined Total (4 Units) \$1,166,695.69**

One Replacement Backhoe Loader, One Addition Backhoe Loader, One Addition Compactor Roller, and One Addition Asphalt Paver for the Transportation Department funded by the Local Streets Fund.

