



# City Council Report

**Date:** August 28, 2023  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Landscaping and Decorative Rock Materials for various City Departments (as requested by the Transportation Department **(Citywide)**)

## Recommendation

Council is requested to approve the award as recommended.

The Transportation, Water Resources, Energy Resources, and Parks, Recreation and Community Facilities (PRCF) Departments and Purchasing recommend awarding the contract to the lowest, responsive, and responsible bidders, Calmat Co. dba Vulcan Materials Co.; Green Dream International, LLC; Material Delivery, Inc.; and Red Mountain Mining Inc. (a Mesa business) at \$1,902,000 annually, with an annual increase allowance of up to 5% or the adjusted Producer Price Index.

## Background / Discussion

This contract will provide landscaping and decorative rock materials for the Transportation, Energy Resources, Water Resources, and Parks, Recreation and Community Facilities Departments. These Departments use the materials throughout the City in their daily operations. Material specifications for each bid item were based on the most recent revision of the Maricopa Association of Governments (MAG) Uniform Standard Specifications for Public Works Construction.

The solicitation stated the City's intent to award a Primary and Secondary Contractor for each Group. The Primary Contractor shall furnish the City's requirements until it is determined that it is in the best interest of the City to request materials from the Secondary Contractor. This decision will be based upon the ability of the primary source to supply acceptable goods within the City's time requirements and the decision to utilize the secondary source shall be final and conclusive.

## Purchase Information

Action: Award  
Procurement Type: Request for Bids  
Contract Number: 2023224  
Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder

Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Local Streets Fund and the Environmental Compliance Fee

### **Bid Responses – May 10, 2023**

Calmat Co. dba Vulcan Materials, Co. - Phoenix, AZ

Green Dream International, LLC - Erie, PA

Material Delivery, Inc. dba MDI Rock - Phoenix, AZ

Red Mountain Mining, Inc. - Mesa, AZ

#### Non-Responsive bid received from:

Fosters Trucking, LLC – Vendor only submitted Pricing and none of the required forms per the solicitation

### **AWARD RECOMMENDATION**

Group I: Landscaping Rock Products and Group II: Decorative Materials per Contract No. 2023224 (Lowest, Responsive, and Responsible Bidders)

#### ***Calmat Co. dba Vulcan Materials, Co.***

Primary for Group I Line Items 7, 8, 9, 10, and 12

Secondary for Line Item 1

#### ***Green Dream International, LLC***

Primary for Group I Line Item 3

Primary for Group II Line Items 25, 26, 27, 29, and 33

Secondary for Group I Line Items 4, 5, and 13

Secondary for Group II Line Item 36

#### ***Material Delivery, Inc. dba MDI Rock***

Primary for Group I Line Items 1, 2, 4, 5, 6, 11, 13, and 14

Primary for Group II Line Items 15, 17, 18, 21, 22, 28, 30, 31, 32, 34, 37, 38, 39, 40, 41, and 42

Secondary for Group I Line Items 3, 7, 8, 9, 10, and 12

Secondary for Group II Line Items 16, 19, 20, 23, 24, 25, 26, 27, 29, 33, and 35

#### ***Red Mountain Mining, Inc.***

Primary for Group II Line Items 16, 19, 20, 23, 24, 35, and 36

**Annual Contract Amount: \$1,902,000.00**