



# City Council Report

**Date:** March 15, 2021  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Matt Bauer, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Larvicide Mosquito Control Chemicals for the Parks, Recreation and Community Facilities Department **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Parks, Recreation and Community Facilities Department and Purchasing recommend awarding the contract to the responsive and responsible bidder, Clarke Mosquito Control Products at \$71,200 annually, with an annual increase allowance of up to 5% or the adjusted Producer Price Index.

## Background / Discussion

This contract will provide chemicals per specifications for use to treat standing water for mosquito control at the larva stage.

The City received two bids of which, one was deemed as non-responsive. Award is recommended to the single, responsive and responsible respondent. Purchasing determined the vendor's pricing submitted is fair and reasonable and other vendors had reasonable opportunity to respond.

Staff has chosen the appropriate chemicals to be used in the Park settings for the safety of users. At this time Spinosad, a naturally derived biological pesticide meets these requirements and is used frequently by the City of Mesa Parks department and Maricopa County with great success. Clarke currently holds the patent on formulation for Spinosad within the commercial pesticide industry. If other companies had presented a product meeting our specifications, they would have been considered as part of the competitive process.

This contract is crucial to PRCF as it allows the City to meet our obligation of supplying Citywide Pest Control with the chemicals necessary to perform mosquito control treatment at City parks and basins under the Vector Control Services contract.

## Purchase Information

Action: Award

Procurement Type: Request for Bids

Contract Number: 2021116

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Parks, Recreation and Community Facilities Department operating budget through the Environmental Compliance Fee, General Fund and Enterprise Fund – Cubs Spring Training Facility Sub Fund (\$71,200)

## January 19, 2021 Bid Responses

Clarke Mosquito Control Products Saint Charles, IL	*\$54,717.20 (Recommended)
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### Non-Responsive:

Rentokil North America, Inc. dba, Target Specialty Products - Wyomissing, PA

The product proposed, as an approved equal, did not meet the specification requirements.)

\*Award Recommendation includes Base Bid \$54,717.20, 20% Contingency \$10,943.44 plus 8.3% Sales Tax \$5,449.83 - Total \$71,110.47. Requested Amount: \$71,200 annually.