



City Council Report

Date: March 4, 2024
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Dollar Limit Increase to the Cooperative Use Term Contract for Motorola and Kenwood Radio Equipment, Parts, Network, and Services for the Mesa Fire and Medical Department **(Citywide)**

Recommendation

Council is requested to approve the contract amendment as recommended.

The Mesa Fire and Medical Department, Department of Innovation and Technology (DoIT), and Procurement Services recommend increasing the dollar limit using the State of Arizona and Maricopa County cooperative contracts with Motorola Solutions, Inc.; Durham Communications, Inc.; and JVCKenwood USA Corporation, Years 5 and 6 by \$1,000,000, from \$2,010,000 to \$3,010,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract is used by multiple departments. DoIT purchases Motorola and Kenwood equipment for repairs and services for various City Departments as needed. Mesa Fire and Medical (MFMD) and the Police Department purchase radio equipment for their new emergency response vehicles, and for additional equipment, repairs, and services as needed.

MFMD stations will be adding additional apparatuses (engines and ambulances). The majority of these new vehicles will be arriving over the next two fiscal years. Connectivity is a lifeline that is relied upon for fast access to critical voice and data to perform the department's mission, whether in a vehicle, station, or on-scene. All apparatus being absorbed into the MFMD's fleet will require tech packages essential to help firefighters and EMS support to protect lives and property safely and efficiently.

MFMD has requested additional capacity to accommodate the required tech packages for each new vehicle. The department estimates the increase of \$1,000,000 is needed to address the new apparatus (multiple radios/accessories required per vehicle) including replacement parts.

Purchase Information

Action: Amendment

Procurement Type: Cooperative Contract Use

Contract Number: 2020106

Contracting Agency/Contract Number: State of Arizona/CTR046816, CTR046830 and CTR046825 and Maricopa County/#12030

Local Consideration: Policy did not apply to this procurement method

Initial Contract Term: Five Years (12/9/2019 to 10/9/2024)

Possible Renewals: Up to five years subject to State of Arizona and Maricopa County renewal, and Administrative review and approval

Funding Sources: Police Department (Public Safety Sales Tax Fund, General Fund, Fleet Services budgeted Funds, Lifecycle Funds, and other funding as it is identified); Mesa Fire and Medical budget; and Department of Innovation and Technology – Communications budget

Dollar Limit History

Original Council Award (Years 1 through 5) – 12/9/2019:	\$400,000.00
Council Approved Increase (MFMD) – 2/24/2020:	\$300,000.00
Council Approved Increase (Police Department) – 5/17/2021:	\$320,000.00
Council Approved Increase (MFMD) – 3/20/2023:	\$350,000.00
Council Approved Increase (Police Department) – 7/3/2023:	<u>\$640,000.00</u>
Current Annual (Year 5) Contract Value:	\$2,010,000.00
This Increase Request (MFMD) – 3/4/2024:	<u>\$1,000,000.00</u>
New Annual Contract Value (Years 5 and 6):	<u>\$3,010,000.00</u>