



City Council Report

Date: June 1, 2026
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two-Year Renewal Options for Private Security Guard Services for Various City Facilities **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Arts and Culture, Business Services, Library Services, Mesa Police Departments and Procurement Services evaluated responses and recommend awarding the contract to the highest scored proposal from Allied Universal Protection Service, LP in an amount not to exceed \$2,300,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This agreement is for private security guard services. The scope of work includes unarmed physical security services, mobile patrol using a golf cart, shuttle services for employees between City buildings and parking structures and security for special events and festivals that are hosted by the City. Services are required for various locations such as Mesa Arts Center, Mesa Libraries, Police facilities, 55 North Center, and City Hall.

City staff issued a Request for Proposals (RFP) to all registered and known Private Security Guard Service providers. Twenty proposal responses were received, three of which did not meet the minimum qualifications. The remaining seventeen proposal responses were evaluated and scored in accordance with the City's established policies and procedures and relative to the scoring criteria in the solicitation. Scoring criteria included qualifications and experience, proposed solution/method of approach, and proposed pricing. Based on the evaluation results, the committee recommend awarding the contract to the highest-scoring respondent.

Purchase Information

Action: Award
Procurement Type: Request for Proposals
Contract Number: 2026078
Local Consideration: Policy did not apply to this procurement method
Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Up to a maximum of two years, subject to Administrative review and approval

Funding Source: Arts and Culture, Business Services, Library Services, and Mesa Police operating budgets

Proposals Deemed Non-Responsive

Battle Protection Agency, LLC (did not submit required documents or pricing)

Certified Protective Detail, LLC (did not submit required documents or pricing)

Iron Gate Defense (did not submit required documents or pricing)

Proposal Responses

A & A Associates Inc. dba A & A Security Group – West Palm Beach, FL

Advanced Professional Security – Phoenix, AZ

American Guard Services, Inc. – Los Angeles, CA

Andy Frain Services, Inc. – Aurora, IL

Blackstone Security Services, Inc. – Phoenix, AZ

Confidential Background Investigations dba CBI Security Service – Peoria, AZ

Desert Eagle Intelligence, Inc. dba Desert Eagle Security – Sierra Vista, AZ

DSZ Enterprises, LLC dba Bolt Security Guard Services – Scottsdale, AZ

Honey Badger Solutions, LLC – Casa Grande, AZ

Inter-Con Security Systems dba Inter-Con Security Systems – Pasadena, CA

Paladin Security Group LTD dba PalAmerican Security – St. Petersburg, FL

RVA Security & Consulting, LLC dba RVA Security – Phoenix, AZ

St. Moritz Security Services, Inc. – Pittsburg, PA

Surveillance Security, Inc. – Gilbert, AZ

Universal Protection, LP dba Allied Universal Security Services – Phoenix, AZ

(Recommended)

Whelan Security Co dba GardaWorld Security Services, Inc. – St. Louis, MO

Windom Security Strategies Today, LLC – Phoenix, AZ

Proposal Scoring Results

| Respondent | Total Points Possible / 1,000 |
|-----------------------|-------------------------------|
| A & A Associates | 714.16 |
| Advanced Professional | 625.37 |
| American Guard | 783.18 |
| Andy Frain | 807.22 |

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| Blackstone | 798.13 |
| Confidential Background | 754.34 |
| Desert Eagle | 707.71 |
| DSZ Enterprises | 698.31 |
| Honey Badger | 739.54 |
| Inter-Con Security | 810.44 |
| Paladin Security | 754.48 |
| RVA Security | 602.53 |
| St. Moritz | 777.65 |
| Surveillance Security | 730.42 |
| Universal Protection (Recommended) | 885.67 |
| Whelan Security | 766.79 |
| Windon Security | 726.85 |