



City Council Report

Date: April 21, 2025
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Dollar Limit Increase to Cooperative Term Contract for Communications Cabling Systems for Various City Departments (as requested by the Department of Innovation & Technology **(Citywide)**)

Recommendation

Council is requested to approve the contract amendment as recommended.

The Department of Innovation & Technology and Procurement Services recommends increasing the authorized dollar limit using the State of Arizona cooperative contracts with Corporate Technology Solutions, LLC (CTS), Norstan Communications, Inc. dba Black Box Network Services, Kearney Electric, Inc., BPG Technologies, LLC, Tel Tech Networks, Inc., Fishel Co., Graybar Electrical, Inc., Anixter, Inc., IES Communications, LLC, and Level 7 Technologies-Aspen Technologies by \$800,000, from \$1,000,000 to \$1,800,000 for the current contract year.

Background / Discussion

This contract provides communications cabling systems for Engineering and DoIT projects and provides services for installing hardware and cabling for data, network, video, and related equipment throughout the City, including facility changes.

The Department of Innovation & Technology leverages this contract for all communications and City facilities network connectivity. The Police Department utilizes this contract for their PD-wide indoor/outdoor Wi-Fi hardware replacement and relocation services and for the Mesa Convention Center CCTV (addition of cameras and C-Cure in all buildings).

The dollar limit increase is needed due to increased contract usage relating to various moves, remodels, and projects happening in the City such as the new Mesa Wellness Center and the Northeast Public Safety facility.

Purchase Information

Action: Amendment

Procurement Type: Cooperative Contract Use

Contract Number: 2023137

Contracting Agency/Contract Number: State of Arizona

- CTR062453 - Corporate Technology Solutions, LLC
- CTR062445 - Norstan Communications, Inc. dba Black Box Network Services
- CTR062459 - Kearney Electric, Inc.
- CTR062447 - BPG Technologies, LLC

- CTR062464 - Tel Tech Networks, Inc.
- CTR062449 - Fishel Co.
- CTR062455 - Graybar Electrical, Inc.
- CTR062450 - Anixter, Inc.
- CTR062457 - IES Communications, LLC
- CTR062460 - Level 7 Technologies-Aspen Technologies
- Initial Contract Term: Two Years and Nine Months (10/5/2022 – 7/4/2025)

Possible Renewals: Up to a maximum of two years subject to State of Arizona renewal and Administrative review and approval

Funding Source: Individual City Department's Operating budget

Dollar Limit History

Management approved Award – 12/1/2022:	\$25,000.00
Council approved Award (9 Months) – 1/9/2023:	<u>\$162,000.00</u>
New Contract Limit (9 Months through 7/4/2023):	\$187,500.00
Council approved Increase (PD) – 4/3/2023:	<u>\$100,000.00</u>
Contract Limit (through 7/4/2023):	\$287,500.00
Council approved Award (Years 2 and 3 annually) – 1/9/2023:	\$250,000.00
Council approved Increase (PD) – 4/3/2023:	\$300,000.00
Council approved Increase (DoIT) – 4/3/2023:	<u>\$350,000.00</u>
New Contract Limit (Years 2 and 3 annually):	\$900,000.00
Administrative Increase – 3/4/2025:	<u>\$100,000.00</u>
New Contract Limit (Years 2 and 3 annually):	\$1,000,000.00
This increase request (Year 3):	<u>\$800,000.00</u>
New Contract Limit (Year 3):	\$1,800,000.00