



City Council Report

Date: July 5, 2022
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for Ferrous Chloride for the Water Resources Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the two, highest scored proposals from Pencco, Inc.; and Kemira Water Solutions, Inc.; at \$2,408,000 annually; with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

The Water Resources Department operates approximately nineteen sulfide odor control stations. Ferrous chloride is a chemical that is used in the wastewater treatment process to control odor by mitigating hydrogen sulfide formation. The chemical is critical to protect public health and the City's wastewater assets.

The City solicited Request for Proposals and received two proposal responses which both met the minimum qualifications, and two No Bid responses. The evaluation committee evaluated and scored the proposals relative to the scoring criteria in the solicitation. Based on the evaluation results, the committee recommends award to the two, highest scored respondents.

Purchase Information

Action: Award
Procurement Type: Request for Proposals
Contract Number: 2022199
Local Consideration: Policy did not apply to this procurement method
Protests Received: None
Initial Contract Term: Three Years
Possible Renewals: Up to a maximum of two years subject to Administrative review and approval
Funding Source: Wastewater Enterprise Operations and Maintenance

Proposal Responses and Final Scoring

Respondent	Total Points Possible / 500
Kemira Water Solutions, Inc. - Lawrence, KS (Recommended)	<u>333.34</u>
Pencco, Inc. - San Felipe, TX (Recommended)	<u>372.04</u>

The highest scored Contractor will receive approximately 75% of orders placed under contract. The second highest scored Contractor will receive approximately 25% of orders placed under contract.

No Bid response received from:
Univar Solutions USA, Inc. – Kent, WA
USALCO, LLC – Baltimore, MD