



City Council Report

Date: August 24, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: One-Year Term Contract with Two Years of Renewal Options for Video Laryngoscopes for the Mesa Fire and Medical Department **(Funded by Public Safety Sales Tax) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Mesa Fire and Medical Department and Purchasing recommend awarding the contract to the responsive and responsible bidder, Teleflex LLC, at \$44,350 annually, with an annual increase allowance of up to 5%, or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide video laryngoscopes per specifications for the Mesa Fire and Medical Department. The laryngoscopes must:

- provide channeled blades for endotracheal tube size's 2.5 through 8.5 inches; the blades must be in half inch (.5) increments;
- provide the ability to take pictures and record video for patient records; have a storage database and the ability to attach pictures and videos to ePCR;
- and come with a charging cord for each video monitor/display;
- provide initial training on the device to EMS staff and crews;
- and have a minimum one-year manufacturer warranty.

The Department anticipates making an initial purchase of approximately forty (40) video monitors/displays; ninety (90) each of the two (2) adult size blades and sixty (60) each of the two (2) pediatric size blades. After the initial purchase, the City will then purchase additional monitors and blades on an as needed basis throughout the remaining term of the contract and any subsequent renewal periods.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2020170
Local Consideration: Not applicable as there were no Mesa responses
Protests Received: None

Initial Contract Term: One year

Possible Renewals: Up to a maximum of four years, renewals subject to Administrative review and approval

Funding Source: Special Revenue Funds – Public Safety Sales Tax

April 15, 2020 Bid Responses

	<u>Items 1 thru 5</u>
Teleflex, LLC	\$909.00 each (Recommended)
Morrisville, NC	

Non-Responsive Bid Responses

Bound Tree Medical, LLC – Laryngoscope does not have video recording capability and blades only go up to 8 inches; did not meet specifications

Stryker Sales Corporation through its Medical Division – Laryngoscope does not have the capability to take pictures or video; did not meet specifications

Late Bid Response received from:

Integrated Surgical