



# City Council Report

**Date:** December 4, 2023  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two Years of Renewal Options for Barricade Rental Service for Citywide Operations and Emergency Operations for various City Departments **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

A committee representing the Transportation, Energy Resources, and Water Resources Departments, and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the two, highest scored proposals from Roadsafe Traffic Systems, Inc. (Primary); and Quail Construction, LLC (Secondary) at \$1,350,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

Multiple City departments including Water Resources, Energy Resources, Police, Parks and Recreation, and Transportation – Traffic Engineering and Field Operations will utilize this contract. Field Operations will utilize this contract for their unique and specific seal coat activities. Deploying temporary traffic control measures is necessary for City maintenance projects and any emergency needs. The Contractor will provide barricade equipment, supplies, delivery, installation, maintenance, and removal services using qualified personnel. Services will be provided on an as-needed basis, 24 hours a day, 7 days a week, including holidays.

The City solicited Request for Proposals and received five (5) responses which all met the minimum qualifications. The evaluation committee evaluated the responses relative to the scoring criteria in the solicitation and completed scoring the responses in accordance with the City's established policies and procedures. Based on the evaluation results, award is being recommended to the two, highest-scoring respondents: Roadsafe Traffic Systems, Inc. as the Primary vendor, and Quail Construction, LLC as the Secondary vendor.

## Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2024019

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and approval

Funding Source: Individual City Department's operating budget

## Proposal Responses and Final Scoring

Respondent	Total Points Possible / 100
Roadsafe Traffic Systems, Inc. - Phoenix, AZ (Recommended - Primary)	<u>81.80</u>
Quail Construction, LLC - Yuma, AZ (Recommended - Secondary)	<u>78.83</u>
A Barricade Company, LLC - Phoenix, AZ	67.77
Trafficade Service, LLC dba AWP Safety - Phoenix, AZ	65.73
Southwest Barricades, LLC - Phoenix, AZ	52.84