



# City Council Report

**Date:** July 8, 2025  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Seven-Month Use of a Cooperative Term Contract with Renewal Options for Upfitting Vehicle Equipment and Installation Services for the Fleet Services Department **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Fleet Services Department and Procurement Services recommend authorizing the purchase using the City of Chandler, Strategic Alliance for Volume Expenditures (S.A.V.E.) cooperative contract with Airwave Communications Enterprises, LLC., All Fleet Services, and Waltz Outfitting, LLC. at 2,800,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index. This total reflects the combined annual amount for all previously approved cooperative contracts actively utilized by the City for vehicle upfitting.

## Background / Discussion

This contract will provide for the purchase and installation of vehicle equipment and lighting at an established hourly rate for Police Department vehicles. Equipment includes specialized turnkey emergency vehicle equipment (lights, sirens, push-bars, detainee cages, consoles, wiring, etc.) and installation services for the Police Department.

This request supplements the existing cooperative contracts for vehicle upfitting. Among the four contracted vendors capable of performing police vehicle upfitting, only one consistently responds to quote requests and meets the City's needs. Given the high volume of vehicles being deployed, Fleet requires multiple vendors to ensure police vehicles are put into service within a reasonable timeframe.

The City of Chandler S.A.V.E. cooperative contract has been competitively bid and meets the City's procurement requirements. Utilizing the Chandler contract allows the City to receive competitive rates based on a formally solicited agreement. The City believes the pricing is fair and reasonable and soliciting for these products and services would not result in the City receiving more favorable pricing or terms.

## **Purchase Information**

Action: Award

Procurement Type: Cooperative Contract Use

Contract Number: 2025181 (Also 2024132 & 2024156)

Contracting Agency/Contract Number: City of Chandler/PD5-055-4859

Local Consideration: Policy did not apply to this procurement method

Initial Contract Term: 7/8/2025 – 1/31/2026

Possible Renewals: Up to a maximum of four years, subject to Administrative review and approval

Funding Source: Fleet Internal Services Budget