



# City Council Report

**Date:** November 15, 2021  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** 11-Month Term Contract for the Use of a Cooperative Contract for Stagehand Temporary Worker Services for the Arts and Culture Department (**Citywide**)

## Recommendation

Council is requested to approve the award as recommended.

The Arts and Culture Department and Purchasing recommend authorizing the purchase using the Arizona State University cooperative contract with UTP Group at \$1,000,000 annually, based on estimated usage.

## Background / Discussion

Mesa Arts Center (MAC) requires IATSE stagehand services for its productions. The City vendor that had the labor contract with IATSE was sold. The new company does not wish to enter into an agreement with IATSE, requiring MAC to find another vendor.

The contract amount requested is based on the same percentage markup as the current City contract that was recently competitively bid. MAC and Purchasing believe that if the City issued an RFP for these services now, the results would likely be the same if not worse and lose time.

MAC will use ASU's cooperative contract with UTP Group through October, 2022. Staff will assess how to procure these services for the future.

## Purchase Information

Action: Award  
Procurement Type: Cooperative Contract Use  
Contract Number: 2022075  
Contracting Agency/Contract Number: Arizona State University/261801  
Local Consideration: Policy did not apply to this procurement method  
Protests Received: None  
Contract Term: 11 Months  
Possible Renewals: None  
Funding Source: Arts and Culture Department – Mesa Arts Center operating budget