



City Council Report

Date: January 12, 2026
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Use of a Cooperative Contract for the Purchase of Two E-One Cyclone Custom Hazmat Apparatuses (Replacement and Addition) for the Mesa Fire and Medical Department (Funded by 2024 Public Safety Bonds) **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Mesa Fire and Medical Department and Procurement Services recommend authorizing the purchase using the Sourcewell cooperative contract with Rev Group, Inc. at \$2,742,066, based on estimated requirements.

Background / Discussion

The Mesa Fire and Medical Department is requesting the purchase of two 2028 E-One Cyclone Custom Hazmat Apparatuses. The City currently has one Hazmat apparatus. One unit is to replace this unit that has met the established replacement criteria and will be either traded, auctioned, sold, or deployed to special uses. The other unit is an additional unit to outfit the new Fire Station 223 at 3310 E McDowell Road. Fire apparatus are currently taking two to three years from order to delivery.

A hazmat apparatus is designed for carrying equipment, personnel, and providing command space for hazardous material incidents, featuring large storage compartments, light towers, and winches, ensuring firefighters have organized access to gear.

The Sourcewell cooperative contract has been competitively bid and meets the City's procurement requirements. Utilizing the Sourcewell contract allows the City to receive competitive rates based on a formally solicited agreement. The Sourcewell contract provides the greatest percent discount off than other available contracts. The City believes the pricing is fair and reasonable and soliciting for these products would not result in the City receiving more favorable pricing or terms.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2026067

Contracting Agency/Contract Number: Sourcewell/#113021-RVG
Local Consideration: Policy did not apply to this procurement method
Funding Source: 2024 Public Safety Bond

AWARD RECOMMENDATION	
Quantity (2) – 2028 E-One Cycle Custom Hazmat Apparatuses	
Apparatus Base Price (\$1,390,185.00/each)	\$2,780,370.00
Pre-Payment Discount (-\$124,176.00/each)	<u>(\$248,352.00)</u>
Base Total (\$1,266,099/each)	\$2,532,018.00
Phoenix Sales Tax (\$105,024.00/each)	<u>\$210,048.00</u>
Total Cost (\$1,371,033.00/each)	\$2,742,066.00

Two E-One Cyclone Custom Hazmat Apparatuses (***Replacement and Addition***) for the Mesa Fire and Medical Department funded by 2024 Public Safety Bonds.