

City Council Report

Date: November 15, 2021

To: City Council

Through: Michael Kennington, Deputy City Manager/Chief Financial Officer

From: Edward Quedens, Business Services Director

Kristy Garcia, Procurement Administrator

Subject: Three-Year Term Contract with Two Years of Renewal Options for Water,

Wastewater and Hazardous Waste Laboratory Services for the Water

Resources Department (Citywide)

Recommendation

Council is requested to approve the award as recommended.

A committee representing the Water Resources Department and Purchasing evaluated responses. The evaluation committee recommends awarding the contract to the qualified proposals from Aquatic Consulting & Testing, Inc.; Eurofins Eaton Analytical, LLC; Legend Technical Services of Arizona, Inc.; and TestAmerica Laboratories, Inc. dba, Eurofins TestAmerica; at \$150,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

The Water Resources Department utilizes various outside laboratories to test water and wastewater samples for compliance with federal, state and local regulations.

This contract will provide analytical testing of water, wastewater, solid wastes, and special projects for nutrients, biologicals, metals, non-metals, organics, and radio chemicals with qualified licensed environmental laboratories.

The City of Mesa, as the lead agency, solicited the RFP for Water, Wastewater and Hazardous Waste Laboratory Services. City of Avondale, City of Peoria, City of Scottsdale, City of Tempe, Town of Gilbert, Town of Payson and Salt River Project Agricultural Improvement and Power District are the agencies that intend to purchase from this resulting contract.

The City received four proposal responses of which all met the minimum qualifications. The committee evaluated the proposals in accordance with the City's established policies and procedures. The evaluation committee completed scoring of the responses against the scoring criteria in the solicitation. Due to the number of agencies participating under this agreement and each laboratory's unique capabilities, the evaluation committee unanimously agreed to award this contract to all four vendors, so each jurisdiction has the flexibility to utilize any combination of vendors to support their testing requirements.

Purchase Information

Action: Award

Procurement Type: Request for Proposals

Contract Number: 2021181

Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three Years

Possible Renewals: Up to a maximum of two years subject to Administrative review and

approval

Funding Source: Water and Wastewater Enterprise Operations and Maintenance budget,

and Greenfield Joint Venture Operations and Maintenance budget

Proposal Responses and Final Scoring

Respondent	Total Points Possible / 700
TestAmerica Laboratories, Inc. dba, Eurofins TestAmerica - Phoenix, AZ (Recommended)	<u>549.28</u>
Eurofins Eaton Analytical, LLC - Monrovia, CA (Recommended)	<u>535.95</u>
Legend Technical Services of Arizona, Inc Phoenix, AZ (Recommended)	<u>522.75</u>
Aquatic Consulting & Testing, Inc Tempe, AZ (Recommended)	<u>377.23</u>

No Bid response received from:

Matrix New World Engineering - Phoenix, AZ