



City Council Report

Date: July 1, 2024
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two-Year Renewal Options for Video Surveillance System Maintenance and Installations for the Water Resources Department (**Citywide**)

Recommendation

Council is requested to approve the award as recommended.

A committee representing Energy and Water Resources Departments and Procurement Services evaluated responses. The evaluation committee recommends awarding the contract to the highest scored proposal from Goserco, Inc. (a Mesa business) at \$450,000 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

The contract will provide a qualified vendor to furnish and install Mobotix video security surveillance equipment at sites such as water treatment plants, wastewater reclamation plants, electric substations, well sites, reservoirs and other remote sites. This contract will also provide for a full maintenance contract for the existing Mobotix cameras throughout the City.

Staff issued a Request for Proposal (RFP) to all registered and known Mobotix Video Surveillance System Maintenance and Installation providers. The City received two (2) proposals, both of which met the minimum requirements. Proposals were evaluated by a committee in accordance with the criteria identified in the solicitation. Enterprise Security, Inc. was deemed not susceptible for award and was not considered further. A Best and Final Offer (BAFO) was requested from the remaining respondent and final scoring was completed. Award is being recommended to the highest-scored and most qualified vendor, Goserco, Inc.

Purchase Information

Action: Award
Procurement Type: Request for Proposals
Contract Number: 2024074
Local Consideration: Policy did not apply to this procurement method

Protests Received: None

Initial Contract Term: Three (3) years

Possible Renewals: Up to a maximum of two (2) years subject to Administrative review and approval

Funding Source: Water Resources Department operations budget (Water and Wastewater Operations and Maintenance) and Greenfield Water Reclamation Plant Joint Venture

Fund: Mesa – 35%; Gilbert – 50%; and Queen Creek – 15%, Energy Resources (Operations and Maintenance).

Proposal Responses

Goserco, Inc. – Mesa, AZ (**Recommended**)

Enterprise Security, Inc. – Tempe, AZ

Final Scoring Results

Evaluation Criteria	Enterprise Security, Inc.	Goserco, Inc.
	264.79	<u>407.50</u>