



City Council Report

Date: December 8, 2025
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two-Year Renewal Options for CCTV Camera Replacement for the Transportation Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Procurement Services recommend awarding the contract to the lowest, responsive, and responsible bidder, Fire Security Electronics & Communications, Inc. at \$175,000, annually with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

The Intelligent Transportation Systems (ITS) group currently operates over 350 closed circuit television (CCTV) cameras that are used for real-time monitoring traffic conditions. This contract is for furnishing, modification, and installation of cameras and related equipment for the City's ITS group. Work will be accomplished throughout the City on an as-needed basis and as cameras meet their useful life expectancy. Work will consist of but not be limited to furnishing cameras and related parts (e.g. mounting hardware, cable, Power-over-Ethernet (PoE) midspan; installation, removal, and replacement of cameras; installation, removal, and replacement of cable (e.g. CAT6 shielded cable); and installation and removal of wireless access points.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2025157
Local Consideration: Not applicable as there were no Mesa responses
Protests Received: None
Initial Contract Term: Three years
Possible Renewals: Up to a maximum of two (2) years subject to Administrative review and approval
Funding Source: Transportation Department's Lifecycle Program Budget for CCTV Replacements

Bids deemed Non-Responsive

Siemens Industry, Inc – did not bid on all items as required on pricing sheet

Bid Responses

0369 Security Solutions Services, LLC Litchfield Park, AZ	\$340,947.17
B&F Contracting, Inc. Phoenix, AZ	\$416,713.67
CS Construction, Inc. Phoenix, AZ	\$371,050.00
Everon, LLC Peoria, AZ	\$296,687.68
Fire Security Electronics & Communications, Inc. Phoenix, AZ	\$150,051.92 (Recommended)
Koro Bas, Inc. Phoenix, AZ	\$283,664.00
Security 101 Holdings, LLC West Palm Beach, Florida	\$225,983.55