



City Council Report

Date: May 18, 2020
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Matt Bauer, Procurement Administrator
Subject: Three-Year Term Contract with Two Years of Renewal Options for LED Streetlight Fixtures for the Transportation Department **(Funded by the Local Streets Fund) (Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders for each Group (A, B and C): Wesco Distribution, Inc. dba Brown Wholesale; and Wesco International, Inc.; at \$1,280,000 annually, with an annual increase and allowance of up to 5%, or the adjusted Consumer Price Index.

Background / Discussion

This contract for LED streetlight fixtures will be a primary means for the City's LED conversion project and replacement of failed streetlights by providing roadway luminaires for the City's local, collector and major roadways.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2020139
Local Consideration: Did not result in a Mesa business being recommended for award of all or part of this award
Protests Received: None
Initial Contract Term: Three years
Possible Renewals: Up to a maximum of two years subject to Administrative review and approval
Funding Source: Transportation Department operating budget through the Local Streets Fund

February 26, 2020 Bid Responses - *Bid Tabulation available upon request*

City Electric Supply dba, City Electric Supply-PXC – Phoenix, AZ
Consolidated Electrical Distributors, Inc. dba, Arizona Electric Supply – Mesa, AZ
TraStar Inc. - Richardson, TX

Wesco Distribution, Inc. dba, Brown Wholesale - Phoenix, AZ (Recommended – Groups B and C)

Wesco International, Inc. – Phoenix, AZ (Recommended – Group A)

EATON dba, Cooper Lighting Solutions - Peachtree City, GA – *Withdrew Bid 4/22/2020*

Bids deemed as Non-Responsive

Consolidated Electrical Distributors, Inc. dba Arizona Electric Supply – Mesa, AZ (Group C)

JDR Industries LLC - Logan, UT (Groups A and C)

Miller OEM Supplies, Inc. dba, Miller Lighting Products - Phoenix, AZ (Groups A and C)

Solarmax LED, Inc. - Riverside, CA (Groups A, B, and C)

Watt's LED, LLC dba, Watt's LED - Germantown, MD (Group C)

Wesco International, Inc. – Phoenix, AZ (Group C)

AWARD RECOMMENDATION
<p><i>Wesco Distribution, Inc. dba, Brown Wholesale</i> Group B – Replacement Fixtures with Shield Group C – Wall Pack</p> <p><i>Wesco International, Inc.</i> Group A – Replacement Fixtures (Response 2)</p> <p>Annual Contract Amount: <u>\$1,280,000.00</u></p>