



City Council Report

Date: March 17, 2025
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Purchase of Bore Shields and Wraps for the Energy Resources Department
(Sole Source) **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Energy Resources Department and Procurement Services recommend awarding the contract to the sole source vendor, B&W Distributors (a Mesa business) at \$268,000, based on estimated requirements.

Background / Discussion

Stop it Bore Shield ARO II and VIS-COTAQ ViscoWrap are needed to complete the Gantzel Road High-Pressure Gas Line Project. Indumar BoreShield is a coating applied to exposed pipe joints to protect the pipe from moisture and corrosion. ViscoWrap is an overcoat wrap applied when performing directional boring to protect the Boreshield coating from mechanical damage.

B&W Distributors is the sole supplier for all InduMar products (Stop it Bore Shield ARO II and VISCOTAQ ViscoWrap). City employees and our contractors have been trained in the application of these products and have been utilizing them on all our high-pressured steel pipe projects. Other products do not provide the same girth weld protection, abrasion resistance, and corrosion protection as these products do for directional drilling.

Purchase Information

Action: Award
Procurement Type: Sole Source
Contract Number: 2025162
Local Consideration: Policy did not apply to this procurement method
Protests Received: None
Funding Source: Capital Improvement Gas Project funds

AWARD RECOMMENDATION	
Indumar Stop It BoreShield ARO II & VISCOTAQ ViscoWrap	
BoreShield ARO II - \$252.00 (each) x 890 Quantity	\$224,280.00
ViscoWrap - \$183.02 (each) x 90 Quantity	\$16,471.80
Indumar Compression Banding - \$92.00 (each) x 31 Quantity	\$2,852.00
Indumar Perforation Tool - \$124.20 (each) x 3 Quantity	\$372.60
Estimated Freight (non-taxable)	<u>\$3,000.00</u>
Subtotal	\$246,976.40
Estimated 8.3% Sales Tax	\$20,250.04
Total	\$267,226.44