



City Council Report

Date: December 8, 2021
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Purchase of One Water Tanker/Tender (Replacement) for the Mesa Fire and Medical Department **(Funded by 2018 Public Safety Bonds) (Citywide)**

Purpose and Recommendation

Council is requested to approve the award as recommended.

The Mesa Fire and Medical Department and Purchasing recommend authorizing the purchase using the Sourcewell cooperative contract with H & E Equipment Services at \$511,850.

Background / Discussion

This purchase is for one 2022 water tanker/tender that will replace a 1995 water tanker/tender as part of the ongoing apparatus replacement schedule. The unit that is being replaced has met the established criteria and will be sold by a sealed bid process.

MFMD has allocated budget for replacement fire apparatus in their Capital Improvement Plan:

FY 18/19 – \$6.4M (actuals) – 1 Pumper, 4 Ladders
FY 19/20 – \$4.7M (actuals) – 5 Pumpers
FY 20/21 – \$4.4M - 4 Pumpers (Council awarded 2/22/2021)
FY 21/22 – \$3.12M – 1 Tanker (This Purchase), 2 Pumpers (Council awarded 10/18/2021)
FY 22/23 – \$3.6M – 3 Pumpers
FY 23/24 – \$2.5 M – 2 Pumpers

The Sourcewell cooperative contract has been competitively bid and meets the City's procurement requirements. Using this cooperative contract provides the City leveraged pricing based on an aggregate regional solicited agreement.

Purchase Information

Action: Award
Procurement Type: Cooperative Contract Use
Contract Number: 2022094
Contracting Agency/Contract Number: Sourcewell #022818-EOI
Local Consideration: Policy did not apply to this procurement method
Funding Source: 2018 Public Safety Bonds

AWARD RECOMMENDATION

One – 2022 Water Tanker/Tender (to replace apparatus 2556) per Contract No. 2022094, Sourcewell #022818-EOI and E-One Quote (11/10/2021)

E-One Model WTTS-COMM Sub Total	\$327,726.00
Non E-ONE (Comm Chassis, Chassis prep, Training, etc.)	<u>\$164,688.00</u>
Sub Total	\$492,414.00
Priced to Market Discount in lieu of % Discount	<u>(\$15,000.00)</u>
Truck Sub Total	\$477,414.00
Adjustments to Driveway, PDI, Dealer Delivery and Training	(\$1,350.00)
Total Trips Pre-Build, Mid-Term, and Final Inspection	\$16,000.00
Dealer Supplied Equipment	<u>\$11,709.37</u>
Sub Total	\$503,773.37
Taxes	<u>\$38,904.63</u>
Sourcewell Sub Total	\$542,678.00
Quoted Total (Additional Savings of \$24,578.00)	\$518,100.00
Pre-Pay Discount	<u>(\$6,250.00)</u>
Total Tanker/Tender Cost	<u>\$511,850.00</u>