



City Council Report

Date: May 4, 2026
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two-Year Renewal Options for Pavement Marking Materials and Traffic Paint for the Transportation Department
(Citywide)

Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Procurement Services recommend awarding the contract to the lowest, responsive, and responsible bidders, Geveko Markings, LLC.; Ennis Flint, Inc.; Svevia USA Inc. dba Roadmax Products; and Potters Industries, LLC. in a combined total amount not to exceed \$525,600 annually, with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

The City is responsible for installing and maintaining pavement markings that support traffic control throughout the community. The Transportation Department applies and maintains a variety of pavement marking materials and traffic paints used for lane lines, crosswalks, stop bars, legends, symbols, and other roadway markings. These markings are maintained across roadways, intersections, bike lanes, and parking lots citywide. Depending on the location and intended use, different materials may be selected. Group 1 includes thermoplastic markings, Group 2 covers waterborne traffic paint, Group 3 consists of alkyd extrude thermoplastic, and Group 4 includes glass beads used for visibility enhancement.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2026093
Local Consideration: Not applicable as there were no Mesa responses
Protests Received: None
Initial Contract Term: Three years
Possible Renewals: Up to a maximum of two years, subject to Administrative review and approval
Funding Source: Transportation Department operating budget through Local Street Sales Tax

No Bid Response Received

Bravo Professional Painting
The Sherwin Williams Company

Bid Responses

Centerline Supply, Inc. Phoenix, AZ	\$41,985.75 - Group 1 \$230,361.95 – Group 2 \$242,625.00 – Group 3 \$96,301.80 – Group 4
Crown USA, Inc. Columbus, GA	\$36,616.75 – Group 1 \$3,009.25 – Group 2 \$232,400.00 – Group 3 (not all lines bid) \$112,800.00 – Group 4
Ennis-Flint, Inc. Greensboro, NC	\$39,953.00 – Group 1 \$167,000.00 – Group 2 (Recommended) \$221,705.00 – Group 3 No Bid – Group 4
Geveko Markings, LLC. Gainesville, GA	\$34,813.80 – Group 1 (Recommended) No Bid – Group 2 \$234,620.50 – Group 3 No Bid – Group 4
International Coatings Company, Inc. Cerritos, CA	No Bid – Group 1 \$211,981.75 – Group 2 (not all lines bid) No Bid – Group 3 No Bid – Group 4
LBS Enterprises, LLC. dba Allstates Coatings Co. Gladewater, TX	No Bid – Group 1 \$195,800 – Group 2 No Bid – Group 3 No Bid – Group 4
Potters Industries, LLC Malvern, PA	No Bid – Group 1 \$251,328.75 – Group 2 No Bid – Group 3 \$87,648.00 – Group 4 (Recommended)
Preform, LLC St. Augustine, FL	\$39,691.00 – Group 1 No Bid – Group 2 No Bid – Group 3 No Bid – Group 4

Svevia USA, Inc.
dba Roadmax Products
Chino, CA

\$169,805.95 – Group 1
\$186,473.50 – Group 2
\$207,643.30 – Group 3 (Recommended)
\$105,600.00 – Group 4