



# City Council Report

**Date:** April 21, 2025  
**To:** City Council  
**Through:** Michael Kennington, Deputy City Manager/Chief Financial Officer  
**From:** Edward Quedens, Business Services Director  
Kristy Garcia, Procurement Administrator  
**Subject:** Three-Year Term Contract with Two-Year Renewal Options for LED Streetlight Fixtures for the Transportation Department **(Citywide)**

## Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Procurement Services recommend awarding the contract to the lowest, responsive, and responsible bidder, Consolidated Electrical Distributors dba Arizona Electric Supply (a Mesa business) at \$615,200, annually with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

## Background / Discussion

This contract will provide high-quality LED streetlight fixtures that deliver optimal lighting efficiency, durability, and reliability. The LED streetlight fixtures will be used for the LED streetlight conversion project and for the replacement of failed streetlights.

## Purchase Information

Action: Award  
Procurement Type: Request for Bids  
Contract Number: 2025149  
Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder  
Protests Received: None  
Initial Contract Term: Three years  
Possible Renewals: Up to a maximum of two years subject to Administrative review and approval  
Funding Source: Transportation operating budget through Maintenance and LED Lifecycle funds

## Bid Responses

**\*\*Consolidated Electrical Distributors  
dba Arizona Electric Supply  
Mesa, AZ**

Group A – No Bid  
**\*Group B - \$567,968.80 (Recommended)  
(\$579,560.00)**

Elliot Electric Supply Mesa, AZ	*Group A - \$738,939.60 (\$754,020.00) *Group B - \$595,918.40 (\$608,080.00)
Green Way, LLC dba Star LED Mountain City, TN	Group A - \$578,925.00 Group B – No Bid
Nulux Ventures, LLC. Spring Valley, CA	Group A - \$1,403,020.00 Group B – No Bid
Wesco, Inc. dba Anixter, Inc. Phoenix, AZ	Group A - \$574,083.70 Group B - \$617,065.00

\*Mesa TPT deduction applies.

\*\*The intent of the Solicitation was to award either Group A or Group B, not both. Each group has the same fixtures but are different brands. The award is recommended to the lowest bidder for the lowest priced group – Arizona Electric Supply, Group B.