



City Council Report

Date: April 21, 2025
To: City Council
Through: Michael Kennington, Deputy City Manager/Chief Financial Officer
From: Edward Quedens, Business Services Director
Kristy Garcia, Procurement Administrator
Subject: Three-Year Term Contract with Two-Year Renewal Options for LED Streetlight Fixtures for the Transportation Department **(Citywide)**

Recommendation

Council is requested to approve the award as recommended.

The Transportation Department and Procurement Services recommend awarding the contract to the lowest, responsive, and responsible bidder, Consolidated Electrical Distributors dba Arizona Electric Supply (a Mesa business) at \$615,200, annually with an annual increase allowance of up to 5% or the adjusted Consumer Price Index.

Background / Discussion

This contract will provide high-quality LED streetlight fixtures that deliver optimal lighting efficiency, durability, and reliability. The LED streetlight fixtures will be used for the LED streetlight conversion project and for the replacement of failed streetlights.

Purchase Information

Action: Award
Procurement Type: Request for Bids
Contract Number: 2025149
Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder
Protests Received: None
Initial Contract Term: Three years
Possible Renewals: Up to a maximum of two years subject to Administrative review and approval
Funding Source: Transportation operating budget through Maintenance and LED Lifecycle funds

Bid Responses

**Consolidated Electrical Distributors
dba Arizona Electric Supply
Mesa, AZ

Group A – No Bid
*Group B - \$567,968.80 (Recommended)
(\$579,560.00)

Elliot Electric Supply Mesa, AZ	*Group A - \$738,939.60 (\$754,020.00) *Group B - \$595,918.40 (\$608,080.00)
Green Way, LLC dba Star LED Mountain City, TN	Group A - \$578,925.00 Group B – No Bid
Nulux Ventures, LLC. Spring Valley, CA	Group A - \$1,403,020.00 Group B – No Bid
Wesco, Inc. dba Anixter, Inc. Phoenix, AZ	Group A - \$574,083.70 Group B - \$617,065.00

*Mesa TPT deduction applies.

**The intent of the Solicitation was to award either Group A or Group B, not both. Each group has the same fixtures but are different brands. The award is recommended to the lowest bidder for the lowest priced group – Arizona Electric Supply, Group B.